

# STEVEN JACOBS

## PROFESSIONAL TITLE

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- steve@hiration.com
- Boston, MA
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- stevejacobs.com

## SUMMARY

Your summary goes here. It's the **last stage in the resume writing process**, so pick it up in the end. Focus more on what value you can provide, instead of what you are looking for. Limit it to **2-3 lines max.**

## KEY SKILLS

Market Research  
Social Media Strategy  
Social Media Analytics • Social Media Content Creation & Curation  
Marketing Collateral  
Keyword Research  
Search Engine Optimization  
Client Servicing  
Blog Writing  
Digital Marketing  
Website Content Proofreading  
Content Management & Editing

## TECHNICAL SKILLS

Languages: VB6, SQL, Web Services - C#, C, C++, Java, Perl

- **Operating Systems** : Windows (XP, NT 3.x- 4.0, 2000, 2003) and UNIX
- **Databases**: MS SQL Server (2008, 2005, 2000, 7.0, 6.S, 6.0), MS Access, FoxPro, DTS, DB2
- **Reporting**: Crystal Report, SQL Server 2005 Reporting Services (SSRS)

## INTERNSHIPS

**Enter official designation as per company records** Sep '18 - Nov '18  
Enter company name | Enter location (with state -)  
*Enter a one-line description of the company where you were working, with figures around revenue, geographic presence, no. of clients, etc.*  
Some rules will apply as discussed above

## PROFESSIONAL EXPERIENCE

**Enter the official designation as per company records** Jun '19 - Sep '19  
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- Use one-liner points to present the details of your internship/part-time/professional experience
- Rename the section heading as *Relevant Experience* (if you want to show all your roles - internships, part-time, volunteering, etc. - in one section).
- **Bold keywords and phrases** where you would like to draw the recruiter's attention.
- Use **action verbs** to start off your points, and **achievement figures** (ballpark/approx figures will work as well) to demonstrate the extent of your contributions
- **It's the first step in the resume writing process.** Start off with updating this section first. Based on the keywords and functions you bold, accordingly update the Skills section. Based on that, update your summary. Make sure only those functions are mentioned in the Summary/Skills which have been substantiated in this section.
- Instead of writing all your one-liner points together, group similar points under unique subheadings as shown below:

### Social Media Marketing

- Conducted research on **industry trends** & wrote compelling content for **social media posts**; created **5+ posts** daily
- Tracked **social media analytics** via HootSuite & other tools, and reported **results & new ideas** to our marketing team
- Created content to be shared by **20+ influencers** on Instagram, Facebook, and blog accounts to increase **traffic by 33%**

### Content Management

- Liaised with the Editorial **team of 25** to manage social media content & community, while coordinating with **30+ freelancers**
  - Increased Instagram & Facebook **followers by 20% and 25%** respectively in **3 months**
- Coordinated with the Design team to create platform-specific social media assets such as **flyers, ads, videos, GIFs**, etc.
- Received **2 million+ likes** on **20+ posts** on Facebook, Twitter, and Instagram

## EDUCATION

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**175 High-Impact Resumes** Richard H. Beatty, 2003-11-20 The ingenious guide to making your resume stand out from the crowd 175 High Impact Resumes Third Edition provides the tools tips and examples you need to build a professional resume that packs a punch It guides you step by step through the process of constructing your resume and highlighting key components while giving you a clear understanding of the design content and overall performance of each part You'll learn how and when to use a variety of resume formats including chronological functional linear and others With 175 hand-picked successful resumes of both experienced jobseekers and recent college grads there's definitely a resume here that suits your needs Almost all the resumes in this new Third Edition have been revised and updated to reflect the current thinking and terminology of the employment profession And there's more A new chapter that provides a practical checklist of the do's and don'ts of resume writing Guidelines for preparing a professional electronic resume Results of an authoritative survey of employment professionals that highlight what employers look for in resumes Resumes across a wide array of occupational areas including administration finance accounting human resources public relations law marketing sales technical services engineering education retail and many more By following the guidelines and model resumes in this invaluable book you can automatically build a highly effective professional resume with wallop Regardless of your level of experience and no matter what industry you're in 175 High Impact Resumes Third Edition will help you get the big interview and land that knockout job

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**Building Your Career in STEM** Angela Ziebell, Rebecca Yee, 2024-12-04 Are you a science student wondering how to turn your degree into a fulfilling career Or are you a recent

graduate struggling to navigate their options in the post degree world Well this book is your ultimate roadmap to success With practical tips for developing your skills building your network and standing out in a crowded job market you ll be well on your way to a rewarding career in no time This book aims to support all students and graduates in the STEM subjects seeking employment and navigating their first few years in the workplace From finding employment and CV and cover letter writing to networking and improving employability this book covers the essential skills that you need to kickstart your career Also included are helpful insights from successful graduates working in a variety of different careers and more seasoned professionals imparting their hard earned wisdom and more importantly outlining what employers are most looking for in science and technology graduates and how you can maximise your appeal to potential employers and plan for a future beyond university Start building a successful career in STEM by crafting your own professional profile with the help of this book

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correspondence Readers gain information on how to shine during the interview receive valuable advice for negotiating a top salary and learn the eight steps to guaranteed success on the job

**Microsoft Office 97 Unleashed** Paul McFedries,1996 Learn how to turn the Office suite into a fully integrated business powerhouse and Internet and Intranet publishing tool Topics include integration concepts the power of Word the versatility of Excel the organization of Access the presentation of PowerPoint and the integration of Outlook The CD contains sample spreadsheets databases projects templates and utilities

**Creative Job Search** ,2005 *Career Management for Scientists and Engineers* John K. Borchardt,2000 There are chapters on networking and working with others what to expect from the day to day working world resumes and job hunting

BOOK JACKET *Father's Handbook for Raising Children* Henry Petersohn, Ph.D,2023-04-28 About the Book This father s handbook is a major improvement over other handbooks for raising your children This up to date book covers common child raising topics often omitted or only summarized in other books Each topic discussed is backed up by provided references with in depth specifics should readers want more details The Father s Handbook for Raising Children includes specific possible actions a father can take rather than just providing do good statements Its practical suggestions will save fathers time and money now and as your child ages About the Author A Ph D is a research and teaching degree Petersohn previously taught business management and statistics and has written on computer topics He personally had to undergo serious cardiac surgery and a stressful recovery and that involved Johns Hopkins and the Med Star Hospital in DC He also had to deal with more than two dozen family medical issues that pushed him into working with London s National Health System and Venice s Mesre as well as the Cleveland Clinic in Cleveland and St Joseph s in Phoenix He was drawn into extensive medical research as family issues became serious which spurred a deep interest in researching medical journals and reports from sources such as NIH Johns Hopkins UCLA Emory University and the MAYO Clinic

**Office Word 2003** Robert T. Grauer,Maryann Barber,2004-02 For Introductory Computer courses in Microsoft Office 2003 or courses in Computer Concepts with a lab component for Microsoft Office 2003 applications Master the How and Why of Office 2003 Students master the How and Why of performing tasks in Office and gain a greater understanding of how to use the individual applications together to solve business problems

*Communicate!* CRA Staff,1998 Job Seeker Secrets Thomas J. Ferrara,2003

**Getting and Keeping the Job** Val Clark,1999 In what ways is a positive attitude the key to business success How does one assess one s most marketable and transferable job skills What do employers expect in a job applicant or an employee Whether one is looking for one s first job in a technical career field returning to the job market after a lengthy absence or just searching for a more challenging position this book serves as a key to successful job seeking and career advancement This concise well organized book focuses on the self analysis and communication needs of those involved in professional and technical fields who are searching for employment and want to be successful once they ve obtained employment The book s hands on approach provides ample opportunity for self analysis and pre interview preparation The sample resumes letters and

interview skills included in the book make this an essential reference for any job seeker and the sections on workplace communication skills make it a vital resource for anyone new to the job Job seekers new employees people wishing to advance their business or technical careers and employers in these fields A Longwood Professional Book **Communicate**  
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