

## FSBO SCRIPT

1. Hi, I'm calling about the house for sale. Are you the owner? (Yes.) Great!
2. This is \_\_\_\_\_ with \_\_\_\_\_. I work with a lot of buyers and sellers in your area...and I was wondering...how can I help you? ( ) Great!
3. Let me ask ---how much time will you take--- before you will consider---hiring a strong agent for the job of selling your house? ( ) Excellent!
4. By the way, my name is \_\_\_\_\_ what is your name? ( ) Hi, \_\_\_\_\_
5. So \_\_\_\_\_, when you sell this house...where are you going next? ( ) That's exciting!
6. How soon do you need to be there? ( ) Excellent!
7. Why did you decide to make the move...? ( ) Terrific!Ouch!
8. How would you rate your motivation to---sell your house---high, medium, or low? ( ) Good for you!
9. How are you marketing your house? (Internet and Sign) That's great!
10. How did determine your price? ( ) Fantastic!
11. Did you leave any room in your price for negotiating with a buyer? (Within reason.) Terrific!
12. Why did you decide to market the house yourself... rather than hire a professional agent? (Save the commission.) That makes sense!
13. If you were to ---hire an agent... who would you use? (None in mind.) Fantastic!
14. (If they have someone) How did you choose that agent? ( )
15. If you were to---hire an agent---what would you expect from them? ( ) That's great!
16. Have you heard about the strategies I use to sell homes? ( ) Really!
17. \_\_\_\_\_, if I could help you get to \_\_\_\_\_ (motivation) ---and net you the money you want to make out of your house... would you consider interviewing me now? ( ) Perfect!
18. When would be the best time for us to get together---\_\_\_\_\_ or \_\_\_\_\_ at 3:00? Excellent!

# Fsbo Script Kevin Ward

**Lingsheng Yao**



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web aug 3 2022 permainan kartu huruf hijaiyah untuk menulis huruf huruf hijaiyah bersambung yang diterapkan pada siswa kelas iii sd 148 1 kilangan 1 sangat membantu siswa dalam

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web 1 kemampuan mengenal huruf dalam penelitian ini kemampuan mengenal huruf merupakan bagian dari aspek perkembangan bahasa pada anak anak kemampuan mengenal huruf adalah kemampuan anak dalam mengetahui atau mengenal dan memahami tanda tanda aksara dalam tata tulis yang merupakan huruf huruf abjad

belajar mengenal huruf sambil bermain ikuti 5 cara efektif ini - May 07 2022

web prasekolah belajar mengenal huruf sambil bermain ikuti 5 cara efektif ini bacaan 8 menit bekal utama yang bisa diberikan sebelum anak belajar membaca di sekolah yaitu mengenalkan huruf belajar mengenal huruf sejak dini ternyata bisa merangsang kecerdasan otaknya