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**First Semester MBA Degree Examination, June/July 2016**  
**- Management and Organizational Behavior**

Time: 3 hrs.

Max. Marks: 100

**SECTION - A***Note : Answer any FOUR questions from Q.No.1 to Q.No.7.*

- |   |   |            |
|---|---|------------|
| 1 | What is the significance of middle level management?                | (03 Marks) |
| 2 | How do you say that OB is an applied science?                       | (03 Marks) |
| 3 | What is emotional intelligence? Name the five key components of EI. | (03 Marks) |
| 4 | What are the three levels of conflict in the organization?          | (03 Marks) |
| 5 | Mention the significance of a control systems in the organization.  | (03 Marks) |
| 6 | What is the reason for growth of virtual organization?              | (03 Marks) |
| 7 | What is ability? How do you classify individual's abilities?        | (03 Marks) |

**SECTION - B***Note : Answer any FOUR questions from Q.No.1 to Q.No.7.*

- |   |   |            |
|---|---|------------|
| 1 | Elaborate the strengths and weaknesses of matrix organizational structure.  | (07 Marks) |
| 2 | Explain Fiedler's contingency theory of leadership in brief.  | (07 Marks) |
| 3 | What are the different types of power? Explain.   | (07 Marks) |
| 4 | Name the four experiments conducted by Elton Mayo and associates. Explain the implications of Hawthorne experiment. | (07 Marks) |
| 5 | Discuss the personality attributes influencing OB.  | (07 Marks) |
| 6 | Explain the decision making process.  | (07 Marks) |
| 7 | Explain Herzberg's two-factor theory of motivation and discuss the managerial implications.                         | (07 Marks) |

**SECTION - C***Note : Answer any FOUR questions from Q.No.1 to Q.No.7.*

- |   |  |            |
|---|--|------------|
| 1 | Explain Blake and Mouton's managerial grid.        | (10 Marks) |
| 2 | Discuss the factors that influence the perception. | (10 Marks) |
| 3 | Explain Big-five model of personality.             | (10 Marks) |

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**David Kirk**



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