

# DENVER DAHL

Account Manager

📞 +1 555 555 5555

📍 San Francisco, CA

✉ denver.dahl@example.com

🌐 [linkedin.com/denver-dahl](#)

## EXPERIENCE

### Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

### Senior Account Manager

Koeppe Inc

📅 2014 - 2015 📍 San Francisco, CA

Koeppe Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

### Account Manager Infrastructure & Application Development

Drouin S.A., R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Flood+mobile services in Spain in 2012.
- Achieved 120% Revenue Attainment in H2 (Jan-Jun 2013)
- Increased a French fashion brand PPC revenue by 50% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

## EDUCATION

### Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

## KEY ACHIEVEMENTS



#### Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



#### Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



#### Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



#### Work-life balance

I recharge spending my weekends in nature with my family of 5.

## SKILLS

MS Office Programs	Windows & Mac OS-X	Asana	Salesforce	Agile	CRM Systems	Hubspot
LinkedIn Sales Navigator	Dun & Bradstreet					

## LANGUAGES

English	Native	German	Proficient	Greek	Advanced
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# Resume Template Prices Tutorial

**Peter Norton**



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acuáticos y terrestres a lo largo de su existencia pueden llegar a medir desde unos pocos centímetros hasta 10 metros como es el

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web ficha con toda la información sobre este poderoso animal características y curiosidades por photo ark hay más de 3000 especies de serpientes en el planeta y se encuentran en todas partes excepto en la antártida islandia irlanda groenlandia y nueva zelanda

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web etymology the english word snake comes from old english snaca itself from proto germanic snak an cf germanic schsnake ring snake swedish snok grass snake from proto indo european root s nēg o to crawl to creep which also gave sneak as well as sanskrit nāgá snake the word ousted adder as adder went on to narrow in meaning

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web las serpientes se propagaron rápidamente destruyeron poblaciones de vida silvestre local y provocaron la extinción de 10 especies de aves nativas desde ese entonces se ha intentado controlar a las invasoras desde arrojar desde el aire ratones repletos de droga hasta perros que las detecten pero nada tuvo éxito

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web todas las serpientes son carnívoras alimentándose de una gran variedad de presas que incluyen aves anfibios mamíferos peces o invertebrados e incluso reptiles entre ellos otras serpientes en ciertas especies generalmente las serpientes de pequeño a moderado tamaño cazan presas indefensas las cuales pueden ser rápidamente

