

NINTH EDITION

STRATEGIC ANALYSIS AND ACTION



MARY M. CROSSAN • MICHAEL J. ROUSE

W. GLENN ROWE • CARA C. MAURER

Strategic Analysis And Action 9th Edition

Timothy S. Hatten



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Strategic Marketing David W. Cravens,1997 The author of this text argues that the role of strategic marketing in business performance is demonstrated in the market driven strategies of successful organizations competing in a wide array of product and market situations The escalating importance of providing customer satisfaction responding to diversity in the marketplace developing new products and recognizing global competitive challenges require effective marketing strategies for gaining and keeping a competitive edge The text examines the concepts and processes for gaining competitive advantage in the market place

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