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Dan Padgett an academic and Andrew Loos a practitioner blend solid academic theory and agency owner experience to offer students an insider's view of marketing by bridging the gap between marketing principles taught in the classroom and those same principles as applied by business professionals Taking a student centric approach by using digital assets to teach students as well as having students use digital resources for learning encourages students to develop their critical thinking skills by applying core concepts to real world scenarios *Venture Capital Valuation, + Website* Lorenzo Carver, 2011-12-27 Very few of the decision makers involved in a venture backed company have a definitive understanding of how valuation techniques are being applied to their financial statements and their decision making process This casebook provides a quick and accurate road map on how valuation techniques used for tax financial reporting and deal structure impact a company's past present and future The book includes real world case studies to simplify this complex subject for the practitioners serving companies the founders and executives running the companies and the investors that fund the companies

F-Commerce Handbook Paul Marsden, Paul Chaney, 2012-06 The F Commerce Handbook delivers practical guidance proven strategies and best practices to profit from Facebook as a direct sales channel It reveals ten smart but simple secrets for running profitable sales events on Facebook all designed and proven to build business and monetize efforts **How to Start a Facebook Ad with a \$50 Coupon** Luca Cosmi, 2014-09-14 Step by step guide to grab a 50 Facebook coupon with a 65% discount rate Just 16 95 Don't miss out **Strategic Digital Marketing: Top Digital Experts Share the Formula for Tangible Returns on Your Marketing Investment** Eric Greenberg, Alexander Kates, 2013-10-09 THE ULTIMATE CRASH COURSE IN DIGITAL MARKETING The digital age is here and it's developing rapidly Regardless of your industry sector or geography you need to understand the power of digital strategies to market your brand reach your audience and broaden your framework for success This comprehensive all in one guide combines the collective insights of top digital marketers consultants and academics each one an expert in his or her field With the proven techniques of Strategic Digital Marketing you'll be able to Plan strategize and implement a complete marketing campaign that best suits you and your company Use social media like Facebook and Twitter to not only engage your target audience but get real results Improve your website and supersize your media presence through liquid content mobile apps engaging videos social contests and more Develop a logical and balanced approach to digital using the proper tools to measure and maximize return on investment ROI Reshape your management framework and redesign your company for digital era growth functionality and success These are the same market tested strategies Fortune 500 companies are using to take advantage of the exciting new opportunities that only digital media provides You'll discover the 10 traits of digital leadership the six habits of highly successful firms and the one true goal of digital marketing You'll read first hand accounts of social media in action and follow real world case studies of the hottest companies trending today You'll also find need to know information on red button subjects like emerging mobile technologies legal guidelines for digital marketing search engine optimization and so much

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practice management volume enhancement in periorbital and facial rejuvenation minimally invasive neck techniques and body contouring procedures such as umbilicoplasty Patient safety is prominent with a major chapter on safety considerations in aesthetic surgery as well as discussion of complications in different anatomic regions Key Highlights A state of the art review of facial aesthetic surgery with detailed coverage of all the key techniques needed to achieve facial rejuvenation The latest primary and revision breast surgery techniques for augmentation reduction mastopexy fat grafting and asymmetry management Significant new chapters on minimally invasive treatments reflect enormous changes in this field since the last edition The addition of two new dedicated sections on genital rejuvenation and gender affirming surgery About 6 000 beautiful illustrations enhance understanding of state of the art approaches An expanded video library featuring 14 new clips and the addition of pre and post op patient images provides expert procedural guidance This quintessential resource provides trainees and experienced practitioners with a solid foundation for learning basic principles and techniques in aesthetic surgery with the ultimate goal of improving patient outcomes developing innovations and advancing the specialty *The Likeable Social Business* Dave Kerpen,2013-02-01 TWO EBOOKS IN ONE Likeable Social Media THE NEW YORK TIMES AND USA TODAY BESTSELLER In *Likeable Social Media* Dave Kerpen reveals the secrets to building a brand s popularity by being authentic engaging and transparent on Facebook and other social media sites He shares the methods he has used to successfully redefine the brands of a number of large companies including 1 800 FLOWERS and Cumberland Farms Complete with serious strategies communicated with wit and humor this book is the definitive source for using social media to win new customers gather valuable feedback and increase the bottom line Dave Kerpen s insights and clear how to instructions on building brand popularity by truly engaging with customers on Facebook Twitter and the many other social media platforms are nothing short of brilliant Jim McCann founder of 1 800 FLOWERS COM and Celebrations com Likeable Business Likeable Business lays out the eleven strategies small and mid sized companies can use to increase profits and spur growth Kerpen explains how to ensure that every aspect of a business incorporates the elements of likeability including transparency accountability responsiveness and authenticity and how they benefit business goals *Inside Flyer* ,2009

Manager's Guide to Online Marketing Jason Weaver,2013-02-05 A COMPREHENSIVE CRASH COURSE FOR MASTERING TODAY S MOST IMPORTANT MARKETING PLATFORM Online marketing has evolved far beyond just websites and banner ads Your business s credibility now rests on the ability not to just embrace digital platforms but to coordinate a broad spectrum of media in every campaign Manager s Guide to Online Marketing explains how to do this and more by planning and executing effective cross channel digital outreach using the latest most sophisticated tools and strategies It provides in depth coverage of essential online marketing tools and techniques including Content marketing and blogging Social media marketing Web analytics Search Engine Optimization SEO E mail marketing Online Public Relations Briefcase Books written specifically for today s busy manager feature eye catching icons checklists and sidebars to guide managers

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