

# R E S U M E

## MAX COLEMAN

### PROFESSIONAL TITLE

+1 408 752 9754 | www.linkedin.com | linkedin@max.com | South Coast, NY, CA, USA

### PROFESSIONAL SUMMARY

A growth-focused executive with 15+ years of experience in B2B IT Sales, B2B Sales, product management, and business development. Adept at initiating increased operational excellence, reducing costs, and supporting challenging business goals across highly competitive environments. Demonstrated expertise in increasing the adoption of standards and best practices to strengthen employee engagement and organizational success.

### WORK EXPERIENCES

#### SENIOR MEDICAL DIRECTOR

St. Joseph Medical Center, California, USA

May, 2017 - 2019

Working in an Ambulatory Surgery Services, my roles include preparing patients for outpatient procedures, taking medical history, ordering tests, prescribing antibiotics as well as monitoring.

- Purpose Driven Business raised over \$21,000+ for animal conservation.
- Develop the Diablo Vegan and Diablo Verde products, leading to acquiring 24+ awards.
- Accomplish 90% success rate for cold calls and achieved 200% of sales goal since inception.
- Website Development for smooth supplies and inventory workflow, generating foot traffic and boosting productivity by 20%.
- Extensive experience in creating pitch decks and presenting to corporate leaders of HEB, Walmart, Fresh Thyme, Albertsons, among other large corporations.

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# Resume Template Update Returns

**Michael Brown**



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Therapy, Sport, and Hobby Russel Alden Arlotta, 2022-03-24 A reader interactive hardcover textbook that instructs The Cycle Case Number Goal Invention System a system which promotes goal invention Study the system chapter by chapter and perform the mental therapy sport and hobby of goal invention as you become the co author of this textbook This reader interactive textbook Goal Invention The Mental Therapy Sport and Hobby is structured in two halves The first half of this textbook instructs The Cycle Case Number Goal Invention System The second half of the textbook contains the reader interactive Goal Invention Workbook entitled The 10 Cycle Goal Invention Journey The 10 Cycle Goal Invention Journey is the preformatted workbook section for you to perform goal invention as a mental therapy sport and hobby while using the systematic procedures of The Cycle Case Number Goal Invention System In Goal Invention the Mental Therapy Sport and Hobby you perform the cycle case number goal invention system and become the Author of this book You are The Cycle Case Number Goal Invention System Author *Be Your Own Headhunter Online* Pam Dixon, Sylvia Tiersten, 1995 This is the first guide devoted to showing how to use the resources of the Internet to conduct a national or international job search keep current in your field find top experts track the competition use online resources to prepare for job interviews and connect with major employers through electronic job banks Includes hundreds of job listings and career resources *Encyclopedia of Job-winning Resumes* Myra Fournier, Jeffrey Spin, 1993 **ObjectVision: Reference guide**, 1991 **Expert Resumes for Engineers** Wendy S. Enelow, Louise Kursmark, 2009 Expert Resumes for Engineers features an impressive collection of more than 180 pages of professionally written resume samples for all of the most prevalent types of engineers including civil mechanical industrial electrical electronics computer and more Plus top professional resume writers Enelow and Kursmark share tips and strategies for writing outstanding engineering resumes and finding the best jobs **A Beginner's Guide to VAX/VMS Utilities and Applications** Ronald M. Sawey, Troy T. Stokes, 1992 The popular guide to VAX VMS utilities and applications No matter what components you re using the new edition of this popular resource will help you learn to perform simple and useful tasks on the VAX VMS system with confidence The book offers a hands on introduction to the EDT and EVE screen editor programs the DECspell spelling checker WPS PLUS phone and mail utilities VAX Notes the DATATRIEVE database management program the DECcalc electronic spreadsheet the BITNET network and more Included are a wealth of lively examples exercises and illustrations plus quick reference charts summarizing commands and operations at the end of each chapter Nine useful appendixes include additional detailed material *The Professional Artist's Manual* Richard Hyman, 1980 **Desktop Publishing Activities** Iris Blanc, 1998 *High-Level Resumes* Marshall A. Brown, Annabelle Reitman, 2005 A resorce for every executive looking to create a resume that highlights his her experience Essentials of CICS/VS Command Level Programming Using COBOL Robert W. Lowe, 1989 *The Perfect Job Search* Tom Jackson, 1992 Guide to solving virtually every major career dilemma with information on how to write resumes and handle interviews *Proceedings of the 1st European Conference on Parallel and Distributed Processing, Toulouse, France, February 14,16,*

1979. J.C. Syre, Editor. Sponsored by Association Francaise Pour la Cybernetique Economique et Technique; Centre National de la Recherche Scientifique; IEEE, Section Francaise, Groupe Calculateur ,1979 Bulletin ,1920 **Medicare and Medicaid Guide** ,1969 **Deep-draft Vessel Owners, Foreign** James Laurence Pelletier,1996 **Journal of Career Planning & Employment** ,1991

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