

# STORE MANAGER RESUME SAMPLE

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Diligent store manager with 10+ years of experience in managing operations of high-volume retail stores. Proven track record of success driving retail/store operations, achieving ambitious sales and revenue goals. Solid background in customer service, P&L management, shrink control, and loss prevention.

## PROFESSIONAL EXPERIENCE

### MATTRESS FIRM, AUSTIN, TX

*Store Manager, November 2014–present*

- Manage daily operations of 3 locations and activities of a team consisting of 6 assistant managers, 10 associates, and 15+ sales staff
- Administer monthly budgets averaging \$165,000
- Develop daily, weekly, and monthly goals for each location, driving average sales from \$47 per person to \$300 per person
- Conduct market research to analyze store numbers for strengths and opportunities, planning budgets and goals for each location and evaluating EBITDA

### ABERCROMBIE & FITCH, WILLOW GROVE, PA

*Store Manager, July 2010–October 2014*

- Supported the district manager in conducting weekly meetings, delivering quality reviews, and setting goals
- Recruited potential talent for associates across all levels in the store while overseeing the hiring for part-time jobs, conducting interviews, and leading new hire orientations
- Increased sales by 47% over a period of 2 years
- Acknowledged as one of top 3 managers of the year with lowest employee turnover out of more than 60 managers
- Negotiated sales and pricing plans of products with 25+ vendors and suppliers

## EDUCATION

### SOUTH EASTERN UNIVERSITY, WASHINGTON, DC

*Bachelor of Arts in Business Management, June 2010*

- Honors: *cum laude* (GPA: 3.6/4.0)

## ADDITIONAL SKILLS

- Proficient in Microsoft Office (Word, Excel, and PowerPoint)
- Excellent organizational, interpersonal communication, leadership, time management, and decision-making skills

# Resume Template How To Store Hours

**Heidi Steele**



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**God Save the Dork** Sidin Vadukut, 2016-08-15 Maestro management consultant and strategy guru Robin Einstein Varghese has been dispatched to London to the Lederman account Things in the mother country are not all tally ho as Einstein must make do with convoluted remuneration temperamental digestion and a bizarre conspiracy by museums all over the city to frustrate his every attempt to imbibe in high culture Just when things look like they can't get any worse Lederman threatens to shut down the project Once again Dufresne Partners turns to their most resourceful inventive original strategic out of the box thinking employee

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**Style and Strategy of the Business Letter** Jacqueline Trace,1985

**The Resume.Com Guide to Writing Unbeatable Resumes** Rose Curtis,Warren Simons,2004-04-19 The first step to getting a great job is writing a great resume This book will be your first step

**Franklin Covey Style Guide for Business and Technical Communication** Lawrence H. Freeman,1999 Much more than a grammar and punctuation handbook this renowned guide helps users produce documents that reflect quality writing standards It offers access to more than 110 topics The CD ROM contains more than 30 model documents including letters memos and resumes

*Electronic Resumes for the New Job Market* Peter D. Weddle,1995 Outlines key principles for writing revolutionary new electronic resumes Includes examples

**The Perfect Job Search** Tom Jackson,1992 Guide to solving virtually every major career dilemma with information on how to write resumes and handle interviews

*Contemporary Business Communications* Boone,Prentice Hall,1997-03

The Business Writing Problem Solver Herman Holtz,1987 Practical guidance and sample communication

**Sales and Marketing Resumes for \$100,000 Careers** Louise Kursmark,2000 You are an accomplished sales or marketing pro who has made a positive difference for your customers and your organization Your talents have been fundamental to the growth and success of your company But maybe you re anxious to test the waters for an advanced or more lucrative position

**Career Guide to Business** Miriam Griffin,Ebert,1993

Guide to Business Valuations ,1998

**EResumes** Susan Britton Whitcomb,Pat Kendall,2001 An A to Z guide for job seeking online in the 21st century this book tells how to construct post attach and send the perfect resume to ace the job

**Business Mastery** Cherie Sohnen-Moe,1991 BUSINESS MASTERY is a comprehensive

guide that balances practical business skills with a humanistic approach All too often people start businesses because they are good at a trade or are passionate about something but lack business acumen This book provides the fundamental information required to develop a thriving business while encouraging the readers to keep perspective The purpose of BUSINESS MASTERY is to demystify business thereby assisting the reader in developing a business that is an expression of creativity joy balance profitability Although written for healing arts practitioners it is endorsed utilized by entrepreneurs in all fields Not just another how to book BUSINESS MASTERY is filled with information examples and exercises on vital topics including marketing customer retention professionalism referrals planning insurance start up choosing advisors designing promotional material self management networking Also includes a business plan outline 22 reproducible business form templates listings of business resource organizations professional associations a condensed list of SBA IRS publications Art Kunkin of the Whole Life Times states This is definitely the best book on how to start maintain a business that I've ever seen It is worth thousands of dollars to anyone planning a business or already running one To order 1 800 786 4774

**Letter of Application and Resume** Jackson, Truman H. Jackson, 1989

**Action-getting Resumes for Today's Jobs** Gary Turbak, 1983 After explaining the basic method of building a resume it continues with a chapter on cover letters followed by a large selection of sample resumes

**Kiplinger's Personal Finance**, 1986-09 The most trustworthy source of information available today on savings and investments taxes money management home ownership and many other personal finance topics

*Top Secret Resumes for the '90s!* Steven A. Provenzano, Steven Provenzano, 1993

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