

# New product launch strategies to boost success rate

The slide features strategies to boost success rate of new product launch in market. It includes strategies such as focus on story, keep stakeholders in loop, listen to market, create suspense and launch event.

## Focus on Story

- Focus on people you are trying to sell
- Involve product features in story
  - Energy efficient
  - Time saver
- Add text here

## Keep Stakeholder in Loop

- Inform stakeholders if any changes or updates in plan
- Make roles and responsibility clear
- Add text here

## Listen to Market

- Check out competitors launch events
- Make adjustment in event to create extra buzz
- Add text here

## Create Suspense

- Create mystery by hiding some features
- Showcase price in XX format (US\$ XXX)
- Add text here

## Launch Event

- Invite customers and influencers for press release
- Test drive product in face to face environment
- Add text here

# Launch Strategies And New Product Success

**Joacim Rocklöv**



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