

DENVER DAHL

Account Manager

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📍 San Francisco, CA

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🌐 [linkedin.com/denver-dahl](#)

EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koeppe Inc

📅 2014 - 2018 📍 San Francisco, CA

Koeppe Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A., R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Flood+mobile services in Spain in 2012.
- Achieved 120% Revenue Attainment in H2 (Jan-Jun 2013)
- Increased a French fashion brand PPC revenue by 50% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs	Windows & Mac OS-X	Asana	Salesforce	Agile	CRM Systems	Hubspot
LinkedIn Sales Navigator	Dun & Bradstreet					

LANGUAGES

English	Native	German	Proficient	Greek	Advanced
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Karna Raju



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Chart Patterns Thomas N. Bulkowski,2016-06-01 Take chart patterns beyond buy triggers to increase profits and make better trades Chart Patterns After the Buy goes beyond simple chart pattern identification to show what comes next Author and stock trader Thomas Bulkowski is one of the industry s most respected authorities in technical analysis for this book he examined over 43 000 chart patterns to discover what happens after you buy the stock His findings are detailed here to help you select better buy signals avoid disaster and make more money Bulkowski analyzed thousands of trades to identify common paths a stock takes after the breakout from a chart pattern By combining those paths he discovered the typical routes a stock takes which he calls configurations Match your chart to one of those configurations and you will know before you buy how your trade will likely perform Now you can avoid potentially disastrous trades to focus on the big winners Each chapter illustrates the behavior of a specific pattern Identification guidelines help even beginners recognize common patterns and expert analysis sheds light on the period of the stock s behavior that actually affects your investment You ll discover ideal buy and sell setups how to set price targets and more with almost 370 charts and illustrations to guide you each step of the way Coverage includes the most common and popular patterns but also the lesser known ones like bad earnings surprises price mirrors price mountains and straight line runs Whether you re new to chart patterns or an experienced professional this book provides the insight you need to select better trades Identify chart patterns Select better buy signals Predict future behavior Learn the best stop locations Knowing the pattern is one thing but knowing how often a stop will trigger and how often you can expect a stock to reach its target price is another matter entirely and it impacts your trade performance immensely Chart Patterns After the Buy is the essential reference guide to using chart patterns effectively throughout the entire life of the trade

The Influencer Economy: How to Build a Personal Brand

and Make Money Online Julian Ford,2025-10-12 Turn your passion and expertise into a thriving online business while building a personal brand that stands out The Influencer Economy is your ultimate guide to mastering social media growing your audience and monetizing your influence Whether you re an aspiring content creator entrepreneur or professional looking to establish your online presence this book provides the tools and strategies to create a profitable personal brand in today s digital economy Why this book will work for you Step by step guidance Learn exactly how to grow a loyal following and create content that resonates Monetization strategies that work Discover proven methods to make money online including brand partnerships affiliate marketing sponsored content and digital products Platform specific insights Actionable tips for Instagram TikTok YouTube and other social media platforms Beginner friendly approach No prior experience required the book breaks everything down into simple actionable steps What s inside How to define your niche and position your personal brand for success Content creation and engagement strategies to grow followers organically Methods to monetize your audience and maximize your revenue streams Case studies and real life examples from successful influencers Tools apps and tips to manage your brand efficiently and professionally Benefits you ll notice Build a personal brand that attracts opportunities and income Grow an engaged audience that trusts and values your content Turn your influence into multiple streams of revenue online Work from anywhere and enjoy the freedom of the creator economy Who this book is for Aspiring influencers content creators and social media entrepreneurs Professionals looking to establish authority in their niche Anyone interested in monetizing their expertise and personal brand Why buy this book now Stop struggling to grow your audience or guessing how to make money online The Influencer Economy provides actionable steps proven strategies and insider insights to help you build a profitable personal brand Start growing your influence and turning it into real income today Click Buy Now to launch your personal brand and thrive in the digital economy

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PCs for Teachers Pamela R. Toliver,Carol Kellogg,1996 Chock full of humor and easy to understand explanations this new guide for teachers and trainers presents a complete overview of the PC starting with an introduction to PC basics It then moves on to offer great ideas for using PC s in a class setting and more The disk includes templates such as attendance and progress charts for easier classroom preparation

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features The book s alphabetical format allows readers to quickly locate the information they need *Chemical Week* ,1951
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