

PRICE INCREASE LETTER

Subject: Upcoming Pricing Adjustment Effective March 1, 2017

Dear Ms. Kate Phillips,

Thank you for being a loyal customer and for trusting us with your business over the years. Your support means a great deal to us, and we are committed to continuing to provide you with the exceptional quality and service you've come to expect.

I am writing to inform you about an upcoming adjustment to our pricing structure, effective March 1, 2017. Over the past year, we have faced rising costs in production, materials, and operational expenses. To maintain the high standards of our services and introduce exciting new features, it has become necessary to implement a price increase.

Starting March 1, 2017, the monthly subscription rate will increase from \$50 to \$60. This adjustment allows us to continue delivering top-tier service, enhance our offerings, and ensure we can meet your evolving needs effectively.

We understand that price changes can be challenging, and we want to support you during this transition. As a token of our appreciation, customers renewing their subscription before February 15, 2017, will receive a one-time 10% discount on the new rate.

We truly value your understanding and continued partnership. If you have any questions or concerns about this change, please don't hesitate to reach out. You can contact me directly at support@company.com or call (555) 123-4567.

Thank you again for your trust in us. We look forward to serving you in the future.

Sincerely,

Kevin Doyle

Customer Relations Manager

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