

# MARCUS LYONS

 example@example.com

 (555) 555-5555

 San Diego, CA 92111

## PROFESSIONAL SUMMARY

Outside Sales Representative adept at leading customer and revenue growth by leveraging top-notch abilities in networking and lead development. Demonstrated success in converting prospects into customers, servicing accounts and maintaining consistent sales levels.

## SKILLS

- Lead prospecting
- Sales proposal creation
- Solutions-based sales
- Basic math functions
- B2B sales prowess
- Strong communication
- Organization
- Account management

## EDUCATION

San Diego City College  
San Diego, CA - 06/2017

Associate of Arts: Business  
Economics

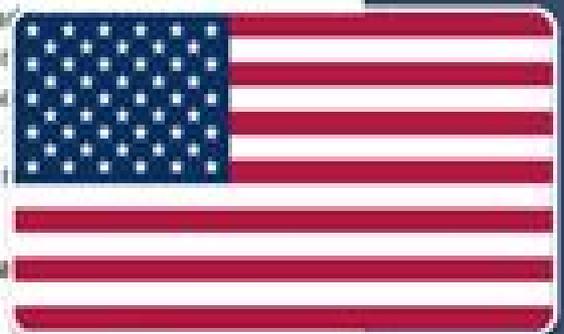
## WORK HISTORY

**ADP - Outside Sales Representative**  
San Diego, CA - 01/2017 - Current

- Visited up to 10 businesses per week and showcased product features to customers and discussed technical details to overcome objections and
- Prospected 15-20 potential customers per week through online search and maintained a sales pipeline
- Followed up with customers after sales to assess satisfaction and resolve any concerns.

**Reiff Company - Sales Representative**  
San Diego, CA - 08/2016 - 12/2017

- Set up video appointments with potential and current customers to promote new products and services.



# Resume Template In The Us Install

**Terry C. Jones**



## **Resume Template In The Us Install:**

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**Nail the Resume!** Ron Krannich,Caryl Krannich,2005-06-24 This book helps users transform ordinary resumes into outstanding resumes that immediately grab the attention of employers

**U. S. Government Films** United States. National Archives and Records Service,1969

**Job Searching Online For Dummies** Pam Dixon,2000-01-31 Not just a book of searching sites and sources online this book helps readers use computers and the Internet to make the most out of finding new employment CD contains software necessary for connecting to a selected online service and templates for building an effective online resume

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**Stone** ,2002      Microtimes ,1998      *The Timberman* ,1915      **PM Network** ,1999

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