

# 30 60 90 days plan for customer success

Purpose of this slide is to address the details about company's 30 60 90 days plan for customer success. Major elements covered in the plan are listen and understand, analyze, plan and execute.



## First 30 days

### Listen and Understand

- 1. Meet the stakeholders
- 2. Understand the product and existing procedures
- 3. Connect with potential leads
- 4. Add text here

### Analyze

- 1. Extract data from repository
- 2. Understand recurring revenue
- 3. Analyze last 100 days churn
- 4. Add text here



## First 60 days

### Plan

- 1. Evaluate customer sentiment and segment them accordingly
- 2. Develop a customer success strategy
- 3. Define performance KPI
- 4. Create an expansion plan
- 5. Add text here
- 6. Add text here



## First 90 days

### Execute

- 1. Select a platform for customer success
- 2. Budget approval
- 3. Allocate resources
- 4. Communicate goals
- 5. Map out customer journey
- 6. Monitor and refine the process
- 7. Add text here
- 8. Add text here

# Morning Routine Last 90 Days Customer Service

**Wolfgang Guggemos**



**Morning Routine Last 90 Days Customer Service:**

## **Morning Routine Last 90 Days Customer Service** Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has become much more apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is actually remarkable. This extraordinary book, aptly titled "**Morning Routine Last 90 Days Customer Service**," written by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we shall delve to the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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### **Morning Routine Last 90 Days Customer Service Introduction**

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