

# FLOWER SHOP BUSINESS PLAN

## Outline of Contents

- 1. Executive Summary
- 2. Business Description
- 3. Market Analysis
- 4. Marketing & Sales Strategy
- 5. Management & Organization
- 6. Financial Projections
- 7. Risk Analysis
- 8. Appendix

## Target Market

- 1. Demographic: Age, Gender, Income, Education, etc.
- 2. Psychographic: Lifestyle, Values, Attitudes, etc.
- 3. Geographic: Location, Climate, etc.
- 4. Behavioral: Purchasing Habits, etc.

## Executive Summary



## FLOWER SHOP Business Plan

10 pages  
100% editable  
Free Preview

## Business Strategy



## Marketing & Sales Strategies

- Marketing:** Social Media, Email Marketing, SEO, etc.
- Sales:** Direct Sales, Wholesale, etc.
- Partnerships:** Local Businesses, etc.

## Market Competitive Analysis



## Competitive Advantages



## Photos



## Financial Projections

Category	Year 1	Year 2	Year 3
Revenue	\$100,000	\$120,000	\$150,000
Expenses	\$80,000	\$90,000	\$100,000
Profit	\$20,000	\$30,000	\$50,000

## Revenue Forecast (Monthly)

Month	Revenue	Expenses	Profit
Jan	\$10,000	\$8,000	\$2,000
Feb	\$12,000	\$9,000	\$3,000
Mar	\$15,000	\$10,000	\$5,000
Apr	\$18,000	\$12,000	\$6,000
May	\$20,000	\$13,000	\$7,000
Jun	\$22,000	\$14,000	\$8,000
Jul	\$25,000	\$15,000	\$10,000
Aug	\$28,000	\$16,000	\$12,000
Sep	\$30,000	\$17,000	\$13,000
Oct	\$32,000	\$18,000	\$14,000
Nov	\$35,000	\$19,000	\$16,000
Dec	\$38,000	\$20,000	\$18,000
<b>Total</b>	<b>\$210,000</b>	<b>\$140,000</b>	<b>\$70,000</b>

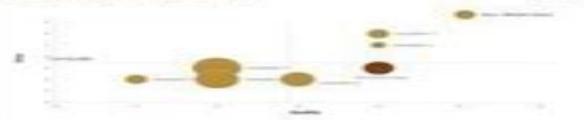
## Profit Forecast (Monthly)

Month	Revenue	Expenses	Profit
Jan	\$10,000	\$8,000	\$2,000
Feb	\$12,000	\$9,000	\$3,000
Mar	\$15,000	\$10,000	\$5,000
Apr	\$18,000	\$12,000	\$6,000
May	\$20,000	\$13,000	\$7,000
Jun	\$22,000	\$14,000	\$8,000
Jul	\$25,000	\$15,000	\$10,000
Aug	\$28,000	\$16,000	\$12,000
Sep	\$30,000	\$17,000	\$13,000
Oct	\$32,000	\$18,000	\$14,000
Nov	\$35,000	\$19,000	\$16,000
Dec	\$38,000	\$20,000	\$18,000
<b>Total</b>	<b>\$210,000</b>	<b>\$140,000</b>	<b>\$70,000</b>

Every flower is a small blossoming of the sun.



## Positioning with Perceptual Map



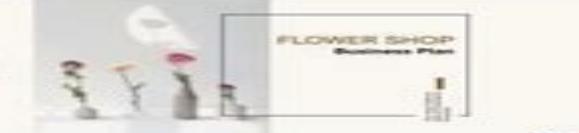
## Monthly Profit Projections



## 30 Days, 60 Days, 90 Days, 120 Days, 150 Days, 180 Days, 210 Days, 240 Days, 270 Days, 300 Days, 330 Days, 360 Days



## Activity Start Dates



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# Florist Business Plan

**Katrin Zwirglmaier**



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