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How to format a cover letter

1 Header (Top-Left Corner)

Your Contact Information

City and Date

Employer Contact Information

2 Personal Salutation and "The Hook"

3 Central Paragraphs: Your Offer and Motivation

4 Call to Action

5 Sign-Off

Mary Chao
Digital Marketing Specialist

Address: 4710 Oak Way
Omaha, NE 68102

Phone 402-214-2158

E-mail marychao@gmail.com

Omaha, 01/28/19

Ashley Alameda
Head of Marketing
Avanix, Inc.
3509 Hall Valley Drive
Omaha, NE 72662

Dear Ashley,

Two months ago, I hit a goal I never thought I'd reach. I pushed SEO traffic to 20 million monthly views. One year ago, traffic for our four sites—all of which I manage through a team of 25 employees—rested at just 4 million per month. Upper management challenged me to lead the team toward doubling our traffic. We hit that goal in just six months, blowing away our sales revenue forecasts in the process.

I know your main upcoming challenge will be to grow revenue from your new website. With over seven years experience in SEO and social media marketing, and as someone who is passionate about staying on the leading edge of tech, I'm confident I can repeat the growth I achieved with XYZ as your new Digital Marketing Manager.

In my current position, I successfully lead creative strategy and internal development teams. Specifically, I have:

- Skyrocketed Inbound Marketing ROI by 43%.
- Reduced Cost Per Lead by 55%.
- Boosted Landing Page Conversion Rates by 52%.

What impresses me most about your online marketing strategy is that you've managed to create a self-reliant team aligned with two basic key metrics only: traffic and conversions. This perfectly reflects my core professional values.

I'm adept at reading Google and user search intent, then translating that to measurable returns. Can we schedule a call to discuss ideas for growing your revenue by 25% in 2019?

Thank you for your time. I look forward to hearing from you.

Mary Chao
402-214-2158
marychao@gmail.com

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Cheryl Sloan Wray

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