

Oct 24, 2022

Tracy Millot

Hiring Manager

Yoti Technologies

6767 Bradsville St. Pasadena CA, USA

Dear Tracy,

My lifelong dream is to work for a technology company like Yoti Technologies. I am confident that my 7 years of experience in B2B software sales will prove invaluable to this organization. I will be an asset to your remote sales team, and I am excited at the prospect of contributing to Yoti Technologies' mission.

I am currently a sales team lead at Sales Hero, a leading customer relationship management software provider. This role requires fast decision-making, exceptional time management, and deep knowledge of the industry's best practices for sales. As Sales Hero's lead sales consultant, I have learned how to encourage and nurture my sales team, identify opportunities, and convert them into closed deals. I am efficient and productive, and I have been consistently rewarded with exceptional sales results. These results include: selling \$50K worth of subscriptions in the first month of my employment, winning a company-wide award for the highest number of new subscribers, and signing over \$100K in annual revenue within my first six months with the company.

Aside from my passion for sales, I am self-motivated, dependable, and have incredible time management skills. These attributes allowed me to excel as a sales consultant at Sales Hero, where most of our operations were run remotely with team members across the globe.

My proven ability to deliver exceptional results stems from my commitment to exceeding my client's expectations. Because of my dedication, I have cultivated an extensive network of professionals eager to start using Sales Hero's software. These experiences and skills make me an excellent candidate for the position of Remote Sales Manager at Yoti Technologies.

I would love to tell you more about how my skills and expertise will contribute to the success of Yoti Technologies. Thank you for your time and consideration. I look forward to speaking with you soon.

Sincerely,

Nick Njoroge

Nicknjoroge@email.com

1234- 5678-9012

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Y Pai



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