

# HOLIDAY GIFT GUIDE for Her



# HOLIDAY GIFT GUIDE for Him



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# Holiday Gift Guide Tips

**Mike Jess**



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Chapter 4 Negotiation Closing Deals Learn powerful closing techniques handle objections with confidence and negotiate deals that benefit both sides

Chapter 5 Building Long Term Client Relationships Develop follow up strategies build trust and turn one time buyers into lifelong customers

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Chapter 12 Sales Mastery Becoming a Sales Leader Develop leadership skills mentor sales reps and build a scalable high performance sales system

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