



Apple Watch Prices

**Manfred Bruhn, Maxim
Saleschus, Karsten Hadwich**

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Definition and analysis of the market for the Apple Watch Santiago Mas,2018-08-28 Document from the year 2016 in the subject Business economics Offline Marketing and Online Marketing grade 1 3 University of Applied Sciences Essen course Master of Business Administration language English abstract In this assignment the main goal will be to define and analyze the target market for the recently launched Apple Watch For this some of the marketing concepts and tools SWOT analysis PEST tool etc will be put in practice After the iPhone s selling success Apple has entered the smartwatch segment with the Apple Watch to also become the leader This assignment will analyze some internal and external key factors which could potentially have a very deep impact on Apple s chances to succeed This analysis will identify the Apple Watch value proposition assess any risks involved in the product go to market approach and discuss the potential market trends After performing the above mentioned analysis and definition of the Apple Watch market and target customers and according to the outcomes the Apple Watch USP Unique Selling Proposition will be formulated in the Conclusion section of this assignment

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