



Cuarta edición

Comercio y Marketing internacional

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La investigación administrativa en la era digital Daniel Pineda Domínguez, J. Jesús Ceja Pizano, María Amalia Clara Torres Márquez, 2025-12-15 La investigación administrativa se enfoca en abordar problemas acordes con los tiempos modernos en que la tecnología y la innovación avanzan de manera acelerada como recursos estratégicos de las organizaciones de todo tipo debido a que sus ciclos de vida se acortan de manera contundente provocando cambios profundos en el tiempo y la forma de operar para adaptar a las organizaciones públicas y privadas en sus distintas actividades económicas. En la era digital con las nuevas herramientas tecnológicas que se han desarrollado se busca mayor eficiencia, eficacia y efectividad en los procesos operativos para lograr una mayor competitividad ante las nuevas demandas de mercado. Comunicación y Prospectiva Ana Cecilia Vaca-Tapia, 2023-05-08 El libro Comunicación y Prospectiva es resultado del esfuerzo conjunto de las universidades UTE Pontificia Universidad Católica del Ecuador sus sedes Ibarra y Santo Domingo La Universidad Particular de Loja y la Universidad Técnica Federico Santa María. El texto está compuesto por 12 capítulos agrupados en tres grandes campos vinculados a las tendencias actuales y futuras de la educación en comunicación, las narrativas digitales y la comunicación corporativa. El libro plantea una mirada epistemológica y de análisis de casos aterrizados en Ecuador y Latinoamérica. En los capítulos que tratan sobre las tendencias actuales y futuras de la educación en comunicación encontramos reflexiones con base en la literatura y en la investigación académica sobre cuál ha de ser la formación de la comunicación en los entornos inmediatos y futuros para responder a las necesidades de la sociedad y para promover que esta sea más participativa. Se tiene en consideración la historia, la evolución y el ecosistema en línea así como a los actores directos de la comunicación: estudiantes, graduados, gestores y empleadores. Se pone de manifiesto la importancia de las investigaciones en comunicación con el propósito de diseñar proyectos académicos integrales gracias a los cuales los comunicadores puedan ejercer su profesión desde el periodismo hasta la comunicación organizacional.

Biografía judicial del 68 José Ramón Cossío, 2020-09-18. Después de los macanazos y las balas hubo un sistema judicial que convalida la represión y actuó convencido de su bondad. Nació el 26 de julio de 1968 y murió dos años después. Pero en su corta vida multiplicó la iniquidad y la injusticia provocó el encarcelamiento de decenas de jóvenes y evidenció la saña del Estado: esta es la historia nunca antes contada del proceso judicial contra los implicados en el 68 mexicano. Arranca con la apertura de una averiguación previa y expira cuando se dictan las sentencias condenatorias. En esta obra que marca un parteaguas en los estudios sobre el movimiento estudiantil del 68, el exministro de la Suprema Corte José Ramón Cossío nos entrega una labor realizada por varias décadas: el análisis de los 60 tomos de aquel proceso y presenta las evidencias que demuestran los vicios del juicio, las confesiones del ministerio público, las frases autoinculpatorias del juez y las defensas desesperadas de los estudiantes torturados que intentaban evitar Lecumberri.

Valor de la Tecnología. en El Siglo XXI, 2004 **Diseño esencial** José Antonio Paris, 2021-05-06. DISEÑO ESENCIAL no es un texto de diseño sino un libro de marketing para el diseño. Surge como una continuidad natural del paradigma del

marketing esencial a la hora en que esta disciplina deba abordar la problemática del desarrollo mercadológico de nuevos productos y servicios Y según nuestro punto de vista deber a dar origen a una corriente del diseño también eminentemente esencial de la cual en este trabajo presentamos las bases teóricas y metodológicas Hasta ahora el marketing tradicional ha provisto al área de diseño una metodología para el desarrollo de nuevos productos y servicios que si bien es sencilla y si se quiere práctica también es obsoleta y además es coparticipante del 85% de los fracasos que se dan normalmente en esta importante y vital actividad empresarial vinculada con la nueva generación de riqueza Pues bien ante esta situación presentamos en este libro una metodología alternativa que deriva de la aplicación de nuestro paradigma de marketing esencial la que se basa en la aplicación de los motivadores esenciales en la compra de productos y servicios los que se encuentran en dos sitios la mente del consumidor percepciones y significados y en la mente del mercado códigos y arquetipos Para optimizar esta metodología esencial nuestro marketing también detecta las pistas y señales de mercado con el fin de no solo trabajar sobre las bases esenciales sino también sobre las faltas o insatisfacciones actuales del mercado y del consumidor y de esta manera minimizar las posibilidades de un eventual fracaso y por el otro lado propiciar un éxito memorable en los nuevos lanzamientos de productos y servicios El libro incluye además de nuestro modelo de gestión de nuevos productos y servicios un marco teórico desde su visión axiológica Se trabaja también para presentar una solución para el viejo dilema acerca del cuestionamiento de si el producto o servicio requiere de adaptación o estandarización a la hora de internacionalizarlo Para finalizar el libro ofrece al lector un análisis detallado de las principales tendencias mercadológicas del siglo XXI en cuanto al desarrollo de nuevos productos y servicios

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Los procesos de México 68 Carolina Verduzco, Ileana Chávez, 2008 **Los Procesos de México 68**, 1970

La Suprema Corte de Justicia durante el gobierno del presidente Gustavo Díaz Ordaz, 1965-1970 Lucio Cabrera Acevedo, 2004 **Estrategias de campaña**, 1997 *Dos visiones para el triunfo* Marcos Bucio, 2005 *Fuentes para el estudio de la administración pública, 1994-1995*, 1996 **Comunicación y sociedad**, 1999 *El Libro rojo de los estudiantes*, 1974 *Laboral*, 2003 Memoria del III Congreso Internacional de Derecho Electoral José de Jesús Orozco Henríquez, 1999 **Las decisiones políticas** Tomás Miklos, 2000 Este libro presenta las recomendaciones de carácter teórico y metodológico que cinco autores de reconocido prestigio en análisis y estrategia política tanto a nivel nacional como latinoamericano plantean a los lectores interesados en la toma de decisiones políticas Se aboca tanto a consideraciones teóricas como operativas Su enfoque rebasa con mucho las coyunturas de carácter electoral si bien las toma en cuenta puesto que su preocupación se refiere a la política en su concepción más amplia teleológica y trascendente Después de una interesante presentación de Luis Maldonado Venegas que sitúa estos trabajos en la actualidad de los inicios del siglo XXI dos de los

autores hacen una introducción de carácter contextual tanto a la región como a las circunstancias del momento. Aseveran los autores que América Latina enfrenta hoy nuevamente momentos de cambio en la multiplicidad de los aspectos que conforman su vida económica política y social. Asistimos a diversos procesos que modifican los espacios tradicionales alterando las bases fundacionales de las instituciones y las fuerzas políticas así como las formas de acción y de movilización de sus instancias de gobierno y de la población. Como temática de contenido Tomás Miklos comenta la forma en que la planeación se ha venido convirtiendo en un instrumento prioritario para racionalizar la toma de decisiones particularmente en asuntos políticos. Luis Ignacio Arbes Verduzco presenta las ventajas de conocer y aplicar las herramientas de la mercadotecnia política para captar el apoyo de la población y la gestión del poder. Leonardo Curzio reflexiona sobre la exigencia a los gobernantes para tomar decisiones en situaciones de crisis para proyectar resultados y respuestas a futuro y para enfrentar los desafíos de una sociedad cada vez más participativa y demandante. Edgar Jiménez Cabrera expone con claridad las corrientes de pensamiento predominantes en el estudio de la política contemporánea y de los procesos de globalización en el mundo. Jos Antonio Sosa Plata expone la transformación dinámica del sistema político electoral mexicano para llevar al país a un sistema de partidos en competencia cada vez más equitativo y democrático y con mayores opciones y alternativas ideológicas. Se trata evidentemente de una serie de trabajos de gran interés tanto para responsables de gobernar o de legislar en el país como para investigadores académicos estudiosos y en general la ciudadanía comprometida o afectada por las decisiones políticas en México y en el resto de América Latina.

Competitividad internacional de las empresas exportadoras de aguacate Joel Bonales Valencia, 2003

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