

DENVER DAHL

Account Manager

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📍 San Francisco, CA

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EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koeppe Inc

📅 2014 - 2018 📍 San Francisco, CA

Koeppe Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A., R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Flood+mobile services in Spain in 2012.
- Achieved 120% Revenue Attainment in H2 (Jan-Jun 2013)
- Increased a French fashion brand PPC revenue by 50% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs	Windows & Mac OS-X	Asana	Salesforce	Agile	CRM Systems	Hubspot
LinkedIn Sales Navigator	Dun & Bradstreet					

LANGUAGES

English	Native	German	Proficient	Greek	Advanced
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Resume Template Deal Setup

SHIKHAR SINGH (THE ZENITH)



Resume Template Deal Setup:

7 Low-Maintenance Income Streams Part-Time to Passive Chris Epicious, 2025-11-28 Conquer Financial Freedom 7 Low Maintenance Passive Income Streams for Busy Professionals Tired of the 9 to 5 grind and endless hustle culture promises that leave you drained Chris Epicious a proven expert in building sustainable wealth introduces The 7 Low Maintenance Income Streams Part Time to Passive your essential guide to achieving genuine financial independence without sacrificing your valuable time This isn't a get rich quick fantasy Epicious cuts through the noise offering a practical step by step roadmap specifically designed for busy professionals Discover how to build multiple semi passive income streams that work for you even with a demanding career Are you a busy professional struggling to find time for side hustles that actually pay off This book is your solution Epicious reveals his proven Effort Curve methodology simplifying the transition from initial setup requiring manageable part time effort to truly low maintenance passive income generation You'll learn to leverage your existing skills and time even with limited availability to create a robust and resilient income portfolio Inside you'll discover 7 accessible and scalable low maintenance income streams including Rental Arbitrage Become a landlord without property ownership Dividend Portfolios Build wealth with a set and forget strategy Digital Products Create once sell endlessly for passive revenue Licensing Monetize your expertise on autopilot Virtual Assistant Arbitrage Delegate and profit from a booming industry Small Subscription Services Secure predictable recurring income Micro SaaS Develop software that runs itself This comprehensive guide provides Realistic timelines and effort requirements for each income stream Step by step setup guides tailored for time strapped individuals Essential monthly maintenance checklists for minimal effort Actionable strategies based on the Effort Curve and a machine like approach to income Inspirational case studies of professionals who have achieved significant passive income A 90 Day Implementation Framework to get you started immediately A Self Assessment Quiz to find your ideal income streams The 2 Hour Sunday Setup Routine for maximum efficiency Guidance on building your Income Stream Command Center and mastering time blocking Strategies for scaling your income without burnout A comprehensive first year roadmap with quarter by quarter plans Valuable resources and tools to support your passive income journey Stop letting your income dictate your life The 7 Low Maintenance Income Streams empowers you to take control build wealth systematically and achieve your financial freedom goals Chris Epicious's simple profound advice Do the simple Fix your income and achieve your cash flow goals is your key Don't just dream of passive income build it Scroll up and click Buy Now to start your journey to financial independence today

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Interest Job Search Guide ,1998 California Bar Journal ,1994 **Government Executive** ,1995 Modern Castings ,1975 Journal of Career Planning & Employment ,1994 Computing Japan ,1998 Microsoft Publisher 98 Elizabeth Eisner Reding, Reding, 1998 **The Executive Female** ,1997 Dynamic HTML Sasha Vodnik, 1998 Part of the Illustrated Series this text offers a quick highly visual step by step approach for learning how to create interactive dynamic Web pages using DHTML Also includes coverage of cascading style sheets and scripting Terrific as a reference for future use How to Get a Job in Europe Robert Sanborn, 1993 Practical thorough and presented in an action oriented format this comprehensive guide for Americans interested in working in Europe shows how and where to get a job complete with 12 specific steps toward finding employment and over 2 500 names and numbers to contact It has been completely updated to reflect Europe s recent changes and lists new opportunities only now accessible *How to Get a Job in the Pacific Rim* Robert Sanborn, Anderson Brandao, 1992 A directory of some 2 000 employers in 20 countries Published by Surrey Books 230 East Ohio Street Suite 120 Chicago IL 60611 Annotation copyrighted by Book News Inc Portland OR

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