

Robert Smith

Seller

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[Today's Date]

[341 Company Address]
[Company City, State xxxxx]
[(xxx) xxx-xxxx]
[hiring.manager@gmail.com]

Dear [Mr./Mrs./Ms.] [Hiring Manager's Name],

This is in regard to my interest in applying for the job opening for the position of Seller at [XXX Company]. With a Master's degree in Sales & Marketing field along with 4 years of experience in selling products/services to B2B and B2C clients, my skills and expertise are well aligned with the requirements of this role.

[XXX Company] is one of the fast growing SAAS companies that provide customized cloud-based software solutions to its clients. The company's long list of high profile clients stands testimony to its success. Being a part of your company will be a great learning experience wherein I can in turn use the learning's to contribute to the company's growth.

I have been working as a Seller at [YYY Company] for the past 1 year. During this time, I have become well acquainted with the different nuances involved in selling and up selling products/services based on customer requirements. Some of the significant achievements in my career include,

- Served over 100 customers in a singular shift during the sales drive and turned 80% of the potential buyer into customers.
- Trained and built a team of 17 sales agents to be deployed across six states in corporate franchises.
- Up sold add-on products to clients and increased the revenue by 23%.
- By actively participating in marketing and sales activities, I was able to increase my territory's client base by 50%.

I have a Master's degree in Sales & Marketing, in addition to a Bachelor's degree in IT. My education has helped me develop a strong understanding of the IT ecosystem and sales strategies to target potential clients. Moreover, I have strong expertise in B2B sales and have managed high profile clients. If given an opportunity, I can prove to be an invaluable asset and drive the sales/profit of your company.

Thank you for your time. I am looking forward to meeting you in person and taking this forward.

Sincerely,
[Your Name]

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R Sandford



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