

# BUILDING A SUCCESSFUL CONSTRUCTION COMPANY

## THE PRACTICAL GUIDE



Paul Netscher

# Building A Successful Construction Company The Practical Guide

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## **Building A Successful Construction Company The Practical Guide:**

**Building a Successful Construction Company** Paul Netscher, 2014-08-08 How you can make your construction company more profitable A must read before you price your next project Many construction companies fail despite the hard work and knowledge of their managers and owners Some companies even start well earning good profits building successful projects and the company grows only for it all to come crashing down often leaving a mountain of debts behind So why do construction companies fail Is it due to bad luck This book explores important aspects of managing a construction company that impact its success and profitability Obviously managers should have an understanding of running a business as well as the appropriate technical skills But it is usually more than this The chapters in this book focus on the importance of selecting the right project how to find projects tendering correctly winning the project delivering the project avoiding unnecessary costs increasing revenue financial and contractual controls managing the company the importance of good people growing the company and ensuring the company has a good reputation The chapters are set out in an easy to read format filled with practical tips which provide a step by step guide to growing profits remaining profitable and running a successful

construction company **Successful Construction Project Management** Paul Netscher, 2014 This book bridges the gap between the theoretical and practical and includes chapters on planning the project starting it scheduling running the projects completing it people materials equipment quality safety subcontractors contractual and financial These chapters are broken into multiple sections providing a step by step guide to successfully managing a construction project and including what not to do to avoid costly mistakes **COVER** *The Builder's Guide to Running a Successful Construction Company* David U. Gerstel, 1991 Explains how to drum up business estimate and bid on jobs write contracts work with clients and architects hire and manage crews and keep work on schedule **A Practical Guide to Successful Construction Projects** Arent van

Wassenaer, 2017-04-21 Written by experienced and innovative projects lawyer Arent van Wassenaer this book explains what the critical success factors are for construction projects to be completed on time within everyone's budget to the right quality with all stakeholders satisfied and without disputes In so doing van Wassenaer discusses how such projects could be structured tendered for executed and completed and what legal and non legal mechanisms are available to achieve success in construction projects Using examples of real projects **A Practical Guide to Successful Construction Projects** provides tools for those in leading and managerial positions within the construction industry to change where necessary their usual operational methods into methods which are aimed at achieving project success **Construction Management** Paul Netscher, 2017-10-24 Essential reading for project owners and project managers The author of several well regarded construction management books once again shares useful practical construction management information Filled with invaluable tips insights examples and advice this easy to read book takes you from project inception where the project scope size and location are decided To planning budgeting appointing the project team investigations the design process selecting

the right contractor dealing with project risks preliminary work dealing with project stakeholders managing the construction process and finally commissioning and project completion Chapters also cover project scheduling financial aspects and contractual arrangements You will be equipped with a comprehensive checklist to monitor each phase of your project Whether you are seasoned project manager maybe just starting in the construction management professions perhaps launching a new project as a veteran property developer or an owner contemplating a new project or simply planning to build a new home or preparing to renovate and extend your house you will find this book filled with valuable information to help you plan monitor and manage each project phase to ensure your project is a success Get your copy of this indispensable guide Construction Management From Project Concept to Completion Ensure the success of your next project The author s previous books have been favourably received by those new to the construction industry as well as seasoned professionals Reviews include this is the best book on project management I have read and this book is fun to read and full of examples of what to be aware of with project management Construction Project Management Paul Netscher,2017-02-15 What are 12 steps to a successful construction project what are habits that make a good project manager can technology help your project are you making errors pricing projects can you avoid construction disputes what are phrases we should use more often in construction why are good client relations vital how do you manage construction risks how do you retain skilled employees and who is responsible for winning new projects These and many other questions are answered in Paul Netscher s latest book which includes information from more than fifty articles he published on various websites These articles have been read by thousands from around the world many of whom added comments several of which have been included in this book together with additional information This book is filled with practical ideas tips and insights gained from Paul s 30 years of construction experience They could provide the key to completing your project safely profitably on time with the required quality and with a happy client Paul s laid back writing style makes the book easy to read Comments on Paul s articles include thank you Paul Netscher for sharing this and great article Paul You did an excellent job of expanding the perspective by asking the right questions Paul Netscher s other books include Successful Construction Project Management The Practical Guide which is a prescribed text at some universities Building a Successful Construction Guide The Practical Guide and Construction Claims A Short Guide for Contractors Running a Successful Construction Company David Gerstel,2002-11-01 Are you a builder looking to transition your hands on skills into a successful construction company Running a Successful Construction Company by David Gerstel is your essential guide to navigating the complexities of running a construction business Drawing on decades of experience in both remodeling and new construction Gerstel demystifies the everyday challenges contractors face making it easier for you to thrive in the industry Whether you re just starting or looking to enhance your existing operations Running a Successful Construction Company is acknowledged as the leading resource in its field Equip yourself with the knowledge and skills necessary to take your construction business to the

next level Key Features Comprehensive Insights Gain a deep understanding of the essential elements of running a construction business from finance and legal considerations to managing projects and client relationships Real World Solutions Written by a builder for builders this book addresses the unique challenges you ll encounter providing practical strategies and tips that you can implement immediately Visual Guidance Featuring 50 color photos and drawings the book offers visual aids to reinforce key concepts and inspire your business practices Proven Techniques Learn from the experiences of a highly respected and successful construction operator who has built a thriving business Gerstel shares his best practices for effective project management cost control and customer satisfaction

**Running a Successful Construction Company** David U. Gerstel,2002 New ed of The builder s guide to running a successful construction company David Gerstel 1991

Construction Specifications Writing Mark Kalin,Robert S. Weygant,Harold J. Rosen,John R. Regener,2010-04-26 Updated edition of the comprehensive rulebook to the specifier s craft With this latest update Construction Specifications Writing Sixth Edition continues to claim distinction as the foremost text on construction specifications This mainstay in the field offers comprehensive practical and professional guidance to understanding the purposes and processes for preparation of construction specifications This new edition uses real world document examples that reflect current writing practices shaped by the well established principles and requirements of major professional associations including the American Institute of Architects AIA the Engineers Joint Contract Documents Committee EJCDC and the Construction Specifications Institute CSI Also included are guidelines for correct terminology product selection organization of specifications according to recognized CSI formats and practical techniques for document production Fully revised throughout this Sixth Edition includes Updates to MasterFormat 2004 as well as SectionFormat PageFormat 2007 and Unifomat End of chapter questions and specification writing exercises Samples of the newly updated construction documents from the AIA New chapter on sustainable design and specifications for LEED projects Updated information on the role of specifications in Building Information Modeling BIM

Rudimentary and Practical Instructions on the Science of Railway Construction Rowland MacDonald Stephenson,1874

**Construction Contracting** Richard H. Clough,Glenn A. Sears,S. Keoki Sears,Robert O. Segner,Jerald L. Rounds,2015-03-04 The definitive contracting reference for the construction industry updated and expanded Construction Contracting the industry s leading professional reference for five decades has been updated to reflect current practices business methods management techniques codes and regulations A cornerstone of the construction library this text presents the hard to find information essential to successfully managing a construction company applicable to building heavy civil high tech and industrial construction endeavors alike A wealth of coverage on the basics of owning a construction business provides readers with a useful checkup on the state of their company and in depth exploration of the logistics scheduling administration and legal aspects relevant to construction provide valuable guidance on important facets of the business operations This updated edition contains new coverage of modern delivery methods

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Fine Homebuilding ,2001     *Forthcoming Books* Rose Army,1997     Books Added Chicago Public Library,1916     **Engineering News-record** ,1903     **Cyclopedia of Fire Prevention and Insurance** American School of Correspondence, Chicago,1912     *Western Camera Notes* ,1903     *Concrete-cement Age* ,1922     Gardening ,1915     **Cyclopedia of Fire Prevention and Insurance** American School (Lansing, Ill.),1912

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