

DENVER DAHL

Account Manager

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📍 San Francisco, CA

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EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koeppe Inc

📅 2014 - 2015 📍 San Francisco, CA

Koeppe Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Flood+mobile services in Spain in 2012.
- Achieved 120% Revenue Attainment in H2 (Jan-Jun 2013)
- Increased a French fashion brand PPC revenue by 50% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs	Windows & Mac OS-X	Asana	Salesforce	Agile	CRM Systems	Hubspot
LinkedIn Sales Navigator	Dun & Bradstreet					

LANGUAGES

English	Native	German	Proficient	Greek	Advanced
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Resume Template Prices Tutorial

Siddappa N.Byrareddy



Resume Template Prices Tutorial:

The Complete Guide to Online Earning (2026 Edition) Suraj Sah,2025-12-07 The Complete Guide to Online Earning 2026 Edition is a practical easy to follow handbook designed for beginners who want to start earning money online with confidence This book explains modern earning methods using simple language clear steps real examples and ready to use templates Inside you ll learn how to earn through freelancing content creation blogging affiliate marketing digital products stock photos surveys AI powered tools and e commerce Each chapter provides actionable guidance skills to focus on recommended platforms and realistic expectations making it perfect for students job seekers and anyone wanting flexible online income Also included are safety tips to avoid online scams a skill building plan productivity tools and a complete 30 day roadmap to help you take consistent action Whether you re starting from zero or expanding your digital career this guide will help you build reliable and long term online income for 2026 2030 [Make Money with AI as a Freelancer](#) Jennifer shrine , *Peter Norton's Introduction to Computers Office 97 Tutorial with 3. 5 IBM Disk* Peter Norton,1998-01-05 Peter Norton s new Office 97 Tutorial helps students learn to create process and present information using Microsoft Office 97 Emphasizing hands on instruction this applications tutorial includes a student data disk to help students apply and practice the skills and techniques they learn in each lesson [Fire Your Resume!](#) Greg Wood,2013-11-01 This essential guide is designed to help you quickly succeed in your search for employment in today s economy Things have changed times have changed and times are tough Old methods that typically rely on resumes and cover letters no longer work New strategies and tools are needed for job hunting success and you will find them here The Hire Advantage combines the four key milestones to employment based on Greg Wood s proven job hunting series TheHireRoad Packaging teaches you how to implement new and unique tools that will clearly separate you from your competition Promotion introduces strategies and techniques that help you successfully penetrate the hidden job market by broadcasting your value to the business community not your resume Product Demonstration teaches you the techniques to conduct a proactive strategic interview that will greatly enhance your chances of getting the offer Pricing teaches you how to negotiate the difference between what you re offered and your true worth to the organization [Free Stuff from America Online](#) Luanne S. O'Loughlin,Louanne O'Loughlin,1994-11 Written for users around the world FREE TUFF from America Online is the only book that shows you the best that America Online has to offer Jam packed with information never before available this book offers you hundreds of incredible things you can get for your home business career kids hobbies and computer you name it No strings attached [PowerPoint 2000 Level 1 Core: A Tutorial to Accompany Peter Norton Introduction to Computers Student Edition](#) Peter Norton,1999-11-26 Peter Norton s PowerPoint 2000 Tutorial helps students learn to create process and present information using Microsoft PowerPoint 2000 **The Software Encyclopedia 2000** Bowker Editorial Staff,2000-05 **Canva For Dummies** Jesse Stay,2025-01-29 The essential guide to the popular beginner friendly graphic design platform Canva For

Dummies is a beautiful full color reference covering everything you need to create dazzling visual materials in Canva Free and Pro versions Discover all tools templates and features at the ready plus utilize expert tips and tricks to improve your design and visual communication skills Start with basic functionalities and graphic design principles and then work your way up to more complex design tasks with ease Canva For Dummies also covers Canva s new AI tool Magic Studio so you ll be up to speed on everything this cool app can do Plus the useful case studies and practical design projects inside are sure to ignite your creativity Create effective social media posts presentations brand style guides and everything in between thanks to the helpful guidance in this book Understand the Canva interface and get a primer on graphic design Explore advanced tools and techniques including Canva s new AI tool Magic Studio Create engaging visuals for business social media and beyond Utilize Canva hacks and trends to make your graphics pop This handy guide is for everyone answering all your questions whether you re new to the platform or a current user Rock your next design project with Canva For Dummies Personal Computing

,1989-05 **Directory of Educational Software for Nursing** ,1990 *R.R. Bowker's Software for Schools* ,1987

InfoWorld ,1985-03-18 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects **Building Systems** ,2000-07 Building Systems Magazine BSM is an award winning United States based trade magazine read by builders developers and general contractors using or considering using innovative construction technologies Once commonly known as pre fab today s modern building systems employ innovative materials and techniques to create residential or commercial structures in a factory setting in a fraction of the time it takes to site build BSM focuses mainly on log timber frame modular panel and structural insulated panel building technologies Since factory fabrication and site preparation take place simultaneously structures are finished and ready for occupancy in weeks rather than months or years as required by conventional site building schedules

Software Development ,1998 Business Software Directory ,1986 **Cost Engineering** ,1990 **Software Digest Ratings Report** ,1988 *InfoWorld* ,1985-02-11 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects *Media Review Digest* C. Edward Wall,2004 *InfoWorld* ,1984-07-16 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects

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