
Comp XM Practice Quiz

If your team decides to introduce a new sensor product, when should capacity and automation be purchased? - answer One round prior to product release

What is a market segment? - answer A group of customers with similar purchasing concerns

Age and are the only two positioning criteria that remain constant from year to year - answer reliability

Which one of the following is NOT one of the four product characteristics that R&D can set? - answer quality

The promotion budget affects: - answer Awareness

If you are marketing to High End customers, which criteria are most important to them in order of importance? - answer Positioning, Age, MTBF, Price

Which financial obligation is best satisfied with Current Debt? - answer ?

Which financial obligation is best satisfied with Bond Issues? - answer Paying for increased production capacity

The exact outcome of TQM efforts appear on the TQM Report, and as bar charts on the TQM spreadsheet. These results are for - answer cumulative for the previous and all remaining rounds (assuming no additional investment is made)

Increasing Training Hours in the HR Module tends to - answer increase productivity

What is the minimum amount of time that it takes to invent a new sensor? - answer 1 year at least

The Finance Department can use which of the following methods to acquire capital for company activities? - answer Current Debt, Stock Issues, Bond Issues and Profits

How can production lines double their capacity? - answer Add a second shift

Comp Xm Quiz Answers

Zhe Xu



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