

## FSBO SCRIPT

1. Hi, I'm calling about the house for sale. Are you the owner? (Yes.) Great!
2. This is \_\_\_\_\_ with \_\_\_\_\_. I work with a lot of buyers and sellers in your area...and I was wondering...how can I help you? ( ) Great!
3. Let me ask ---how much time will you take--- before you will consider---hiring a strong agent for the job of selling your house? ( ) Excellent!
4. By the way, my name is \_\_\_\_\_ what is your name? ( ) Hi, \_\_\_\_\_
5. So \_\_\_\_\_, when you sell this house... where are you going next? ( ) That's exciting!
6. How soon do you need to be there? ( ) Excellent!
7. Why did you decide to make the move...? ( ) Terrific!Ouch!
8. How would you rate your motivation to---sell your house---high, medium, or low? ( ) Good for you!
9. How are you marketing your house? (Internet and Sign) That's great!
10. How did determine your price? ( ) Fantastic!
11. Did you leave any room in your price for negotiating with a buyer? (Within reason.) Terrific!
12. Why did you decide to market the house yourself... rather than hire a professional agent? (Save the commission.) That makes sense!
13. If you were to ---hire an agent... who would you use? (None in mind.) Fantastic!
14. (If they have someone) How did you choose that agent? ( )
15. If you were to---hire an agent---what would you expect from them? ( ) That's great!
16. Have you heard about the strategies I use to sell homes? ( ) Really!
17. \_\_\_\_\_, if I could help you get to \_\_\_\_\_ (motivation) ---and net you the money you want to make out of your house... would you consider interviewing me now? ( ) Perfect!
18. When would be the best time for us to get together---\_\_\_\_\_ or \_\_\_\_\_ at 3:00? Excellent!

# Fsbo Script Kevin Ward

**Thomas Griffiths**



**Fsbo Script Kevin Ward:**

## Unveiling the Energy of Verbal Artistry: An Mental Sojourn through **Fsbo Script Kevin Ward**

In some sort of inundated with displays and the cacophony of instantaneous connection, the profound power and psychological resonance of verbal art frequently diminish in to obscurity, eclipsed by the continuous onslaught of noise and distractions. However, set within the lyrical pages of **Fsbo Script Kevin Ward**, a captivating perform of fictional elegance that pulses with organic emotions, lies an remarkable trip waiting to be embarked upon. Published by way of a virtuoso wordsmith, that mesmerizing opus courses visitors on a psychological odyssey, gently revealing the latent potential and profound affect embedded within the delicate web of language. Within the heart-wrenching expanse with this evocative examination, we can embark upon an introspective exploration of the book is central themes, dissect their fascinating publishing fashion, and immerse ourselves in the indelible impact it leaves upon the depths of readers souls.

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