

## Creating a Deal in HubSpot



**Log into HubSpot account**

User accesses their HubSpot account

User moves to the Deals section

**Navigate to Sales > Deals**



**Click on Create deal**

User initiates the deal creation process

User inputs a clear title for the deal

**Enter Deal Name**



**Select Pipeline**

User chooses the appropriate sales pipeline

User selects the current stage of the deal

**Select Deal Stage**



**Enter Amount**

User estimates the deal's value

User sets the expected closing date

**Enter Close Date**



**Assign Deal Owner**

User assigns a salesperson to manage the deal

# Scholarships Deal Tutorial

**Great Britain**



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