

DENVER DAHL

Account Manager

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📍 San Francisco, CA

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🌐 [linkedin.com/denver-dahl](#)

EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koeppe Inc

📅 2014 - 2018 📍 San Francisco, CA

Koeppe Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A., R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Flood+mobile services in Spain in 2012.
- Achieved 120% Revenue Attainment in H2 (Jan-Jun 2013)
- Increased a French fashion brand PPC revenue by 50% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs	Windows & Mac OS-X	Asana	Salesforce	Agile	CRM Systems	Hubspot
LinkedIn Sales Navigator	Dun & Bradstreet					

LANGUAGES

English	Native	German	Proficient	Greek	Advanced
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Resume Template Prices Setup

Richard Bailey



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Chart Patterns Thomas N. Bulkowski,2016-07-05 Take chart patterns beyond buy triggers to increase profits and make better trades Chart Patterns After the Buy goes beyond simple chart pattern identification to show what comes next Author and stock trader Thomas Bulkowski is one of the industry s most respected authorities in technical analysis for this book he examined over 43 000 chart patterns to discover what happens after you buy the stock His findings are detailed here to help you select better buy signals avoid disaster and make more money Bulkowski analyzed thousands of trades to identify common paths a stock takes after the breakout from a chart pattern By combining those paths he discovered the typical routes a stock takes which he calls configurations Match your chart to one of those configurations and you will know before you buy how your trade will likely perform Now you can avoid potentially disastrous trades to focus on the big winners Each chapter illustrates the behavior of a specific pattern Identification guidelines help even beginners recognize common patterns and expert analysis sheds light on the period of the stock s behavior that actually affects your investment You ll discover ideal buy and sell setups how to set price targets and more with almost 370 charts and illustrations to guide you each step of the way Coverage includes the most common and popular patterns but also the lesser known ones like bad earnings surprises price mirrors price mountains and straight line runs Whether you re new to chart patterns or an experienced professional this book provides the insight you need to select better trades Identify chart patterns Select better buy signals Predict future behavior Learn the best stop locations Knowing the pattern is one thing but knowing how often a stop will trigger and how often you can expect a stock to reach its target price is another matter entirely and it impacts your trade performance immensely Chart Patterns After the Buy is the essential reference guide to using chart patterns effectively throughout the entire life of the trade

Running Microsoft Word 97 Russell Borland,1997 It s

packed with everything from quick clear instructions for new users to comprehensive answers for power users And it s complete in one volume In short RUNNING MICROSOFT WORD 97 is the authoritative handbook you ll keep by your computer and use every day Comprehensive Find out almost everything about working with Microsoft Word 97 from getting started to using macros and more Learn to easily publish documents on the Web using your existing Microsoft Word files and new Web Page wizards Discover how to collaborate with others almost anywhere using Microsoft Word workgroups and the Internet Gain insight into using Microsoft Word 97 as a component within Microsoft Office 97 Easy Access to Information Chapters at a Glance for quick reference Comprehensive table of contents Extensive cross referenced index Quick Reference tear out card Everything Is Clear Step by step instructions Real world examples Tips and advice form the experts CD Loaded with Must Have Extras Find information fast with a searchable version of the book on disc Includes Microsoft Internet Explorer and add ons such as NetMeeting and internet Connection Wizard Get to work quickly with ready made sample files

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The Federal Resume Guidebook Kathryn K. Troutman, 1999 Applying for a federal job or promotion no longer requires a lengthy lifeless form Instead applicants can emphasize their strengths skills and smarts in resumes that will hook hiring staff and make personal qualifications shine

The Resume.Com Guide to Writing Unbeatable Resumes Warren Simons, Rose Curtis, 2003-08-22 The nation's #1 online resume service offers its exclusive advice on how to craft a winning resume The Resume.com Guide to Writing Unbeatable Resumes draws upon the author's considerable expertise as well as the vast Resume.com database to arm job seekers with Sample resumes for every profession and job category at every level from entry level to executive A comprehensive database of keywords arranged by industry Electronic job hunting advice and strategies with tips on how to make any resume stand out online A detailed Before After resume trouble shooting worksheet Job seekers will also find an exciting added value with this essential text With the purchase of this book they'll be able to receive a free resume consultation with one of Resume.com's career consultants

PCs for Teachers Pamela R. Toliver, Carol Kellogg, 1996 Chock full of humor and easy to understand explanations this new guide for teachers and trainers presents a complete overview of the PC starting with an introduction to PC basics It then moves on to offer great ideas for using PC's in a class setting and more The disk includes templates such as attendance and progress charts for easier classroom preparation

The Weekend Wealth Strategy Karna Raju, The Weekend Wealth Strategy is a comprehensive action oriented guide designed for busy professionals parents students and anyone who wants to earn more without sacrificing their primary career or personal life Packed with 50 carefully researched side hustle ideas organized across five strategic categories digital hustles e-commerce local service businesses skill based income and passive income streams this book delivers everything you need to start earning an extra 1 000 every month Each hustle comes complete with realistic earning potential effort level ratings step by step startup instructions and professional tips drawn from real world success stories Whether you prefer working online from your laptop selling products on major e-commerce platforms or offering in demand services in your local community The Weekend Wealth Strategy has a hustle that fits your lifestyle skills and schedule What sets this guide apart is its practical no fluff approach There are no vague promises or get rich quick gimmicks only proven legitimate income strategies that thousands of people are using right now to take control of their finances From freelance writing and Airbnb hosting to affiliate marketing and dividend investing this book covers the full spectrum of income opportunity If you are ready to stop waiting and start

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