

First Last

Store Manager

WORK EXPERIENCE

Resume Worded, London, United Kingdom

Specializes in cloud computing and database management services

Store Manager

08/2021 – Present

- Implemented an inventory management system that reduced stock loss by 73% and improved inventory accuracy by 44%.
- Achieved a customer satisfaction rating of 3.8/5, surpassing the company's 20-month benchmark and earning recognition in regional awards.
- Streamlined the checkout process, decreased customer wait times by 24 minutes, and enhanced overall in-store experience in 2023.
- Improved RW's store's Q1 2021 sales by 85% using strategic product placement and upselling techniques.

Polyhire, London, United Kingdom

Designs enterprise software to handle B2B business operations of SMEs

Lead Sales Associate

10/2019 – 07/2021

- Implemented upselling techniques that increased average transaction value by 43% in the first year.
- Supervised a team of 20+ sales associates to achieve a 71% increase in monthly sales within nine weeks of employment.
- Collaborated with a 10-person team to reach and exceed monthly sales goals for six consecutive quarters.
- Improved customer satisfaction scores by 4.2/5 through effective problem-solving and personalized service.

Growthsi, London, United Kingdom & Barcelona, Spain

Education technology startup with 50+ employees and \$100m+ annual revenue

Shift Supervisor

06/2018 – 09/2019

- Managed daily shift operations by coordinating tasks and ensuring smooth workflow for 60+ employees.
- Implemented scheduling changes that slashed \$8,400+ in annual overtime expenses while maintaining 93% staffing levels.
- Conducted performance evaluations and provided constructive feedback that improved team productivity by 77% YoY.
- Trained a 20-person team in upselling techniques, driving a 32% increase in average transaction value in Q3 and Q4 2019.

PREVIOUS EXPERIENCE

Retail Associate, ABC Company, London, UK

11/2017 – 05/2018

Inside Sales Rep., XYZ Company, New York, USA

01/2016 – 10/2017

Cashier (Internship), ABC, New York, USA

07/2014 – 12/2015

CONTACT

- East Dorset, United Kingdom
- +44 1234567890
- first.last@gmail.com

SKILLS

Hard Skills:

- Merchandising
- Staff Scheduling
- Online Marketing
- Conflict Resolution
- Team Leadership
- Training

Financial Management:

- Expense Control
- Budgeting
- Profit Margins

Tools and Software:

- Point of Sale (POS)
- Fishbowl Inventory
- Vend
- Salesforce

Languages:

- English (Native)
- Romanian (Native)
- Spanish (Conversational)

EDUCATION

University of New York

Associate of Science
Business Administration
New York City, New York
10/2011 - 06/2014

OTHER

- Certified Change Management Professional (CCMP) - 2021
- Certified Retail Professional (CRP) - 2019

Resume Template 2025 Store Hours

SJ Ball



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Faith & Flow: India's Untold Operations beyond ERP and AI – Where Tradition Outperforms Technology Dr

mamta vyas, The title Faith Flow reflects this harmony faith as the anchor of purpose and flow as the rhythm of operations Each chapter in this book explores a unique domain temple pilgrimages ashrams weddings political rallies street vendors mandis funerals cinema releases digital darshan and festivals unveiling the hidden principles of operations management embedded in tradition

The Financial Times Essential Guide to Developing a Business Strategy Vaughan Evans,2013-10-11 Want to take your company to the next level You need a roadmap a strategy Preferably one that is simple workable and saleable This book provides you with just that It sets out a straightforward strategy development process the Strategy Pyramid and guides you through it It uses a lively central case study throughout as well as drawing on examples of how real businesses have developed winning strategies Whether you are intent on growing your business or setting out on your start up this book offers an uncomplicated practical and readable guide on how to get the strategy you need for your business to succeed It offers sound advice on the following areas Setting goals and objectives Forecasting market demands Gauging industry competition Tracking competitive advantage Targeting the strategic gap Bridging the gap with business strategy Bridging the gap with corporate strategy Addressing risk and opportunity The FT Essential Guide to Developing a Business Strategy will help businesses of all sizes to chart and realise their growth ambitions

Sourcing and Recruitment Handbook Jay Tarimala,2020-11-10 The sourcing and recruitment community has come a long way from what it used to be 20 years back and as recently as 5 years back and the amount of technology changes has kept everyone on the tenterhooks The methods that you would adopt or Boolean strings that used to work today may not work tomorrow and there is a constant learning curve to keep oneself updated and also brings a healthy level of competition among individuals eager to show their wares The volume based or niche skills hiring has become a race to the finish The individuals with the super sourcing as well as relationship management skills tend to be more often than not the winners in the end The recruitment community looks to find the needle in the haystack every day to find the right candidate to fulfill the hiring manager mandate The ever bulging stock of search strings productivity tricks and their ways of thinking they implement are a stuff of legend The tools do not make a Sourcer or recruiter but they should always be seen as an assistant to free up their time for more productive conversations with prospective candidates This exercise is an attempt to equip the Talent Acquisition community with the various ways and methods to optimize their time and find the relevant information trends movers and shakers etc to be better prepared to find relevant candidates for their clients internal or external It is by no means an exhaustive list but a start nonetheless

How Equality Wins Kenji Yoshino,David Glasgow,2026-02-17 The renowned legal experts behind Say the Right Thing return with this clarion call for reimagining the work of diversity equity and inclusion DEI in a divided nation Equality in America is under siege Corporations and universities are abandoning the DEI programs they previously

championed The tools Americans had for advancing fairness are facing a relentless political and legal assault So how do we build a more just nation when the old playbook is no longer viable In this groundbreaking manifesto Kenji Yoshino and David Glasgow founders of the Meltzer Center for Diversity Inclusion and Belonging at NYU School of Law candidly unpack where DEI went wrong and offer a roadmap to rebuild equality for the new era Drawing on their peerless legal expertise and extensive experience advising leaders in corporate America academia and the non profit sector Yoshino and Glasgow share tangible strategies to put this nation back on a more inclusive path such as by fostering free speech and dissent reclaiming the concept of merit and welcoming groups that felt neglected by DEI In doing so they provide an urgently needed blueprint to ensure the work of equality can overcome the backlash and emerge stronger on the other side In an era when equality is imperiled How Equality Wins provides a bracing critique and hopeful call to action for anyone committed to creating a fairer society **Liverpool and Manchester Photographic Journal** ,2005 Artist's Market, 1986 Diana L.

Martin-Hoffman,1985-10 J.K. Lasser's Your Income Tax 2026, Professional Edition J.K. Lasser Institute,2026-02-10 The leading desk reference for US personal income tax return preparation for professionals In J K Lasser s Your Income Tax 2025 Professional Edition a team of veteran tax preparers and educators delivers an intuitive and comprehensive roadmap to helping your clients prepare their 2025 US personal income tax returns In the book you ll learn how to maximize your clients deductions and credits legally shelter their personal income and minimize their tax bills The authors have included sample 2025 tax forms brand new tax law authorities with citations binding IRS rulings filing pointers and tax planning strategies you can implement immediately to better serve your clients Fully updated to reflect the changes to the 2025 tax code this book provides the step by step instructions worksheets and forms you need to prepare your clients taxes ethically and effectively You ll also find Discussions of what it s like to practice before the Internal Revenue Service as an Enrolled Agent Strategies for identifying the best approach to tax planning based on your client s financial situation Checklists and sample forms to make preparing your next return simple and straightforward Perfect for practicing and training Certified Public Accountants and Enrolled Agents J K Lasser s Your Income Tax 2026 is the gold standard desk reference for tax preparers serving individuals in the United States Artist's Market, 1983 Sally Ann Davis,1982-10 The British Journal of Photography ,2005 Computerworld ,1999-06-07 For more than 40 years Computerworld has been the leading source of technology news and information for IT influencers worldwide Computerworld s award winning Web site Computerworld com twice monthly publication focused conference series and custom research form the hub of the world s largest global IT media network Artist's Market, 1985 Sally A. Davis,1984-09 Artist's Market ,1994 **Industrial & Mining Standard** ,1930 Collier's ,1915 Report Commonwealth Shipping Committee,1920 Engineering ,1878 Artist's Market, 1990 Susan Conner,1989-09 **Farm Machinery and Equipment** ,1922 **Editor & Publisher** ,1973 The fourth estate **The Freemason and Masonic Illustrated. A Weekly Record of Progress in Freemasonry** ,1889

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web all the light we cannot see is an american drama limited series directed by shawn levy and developed by steven knight for netflix 1 2 based on anthony doerr s pulitzer prize winning novel of the same name 3 4 it stars aria

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