

1

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## Mary Chao

Digital Marketing Specialist

**Address:** 4710 Oak Way  
Omaha, NE 68102

**Phone:** 402-234-2038

**E-mail:** marychao@gmail.com

Omaha, 01/08/19

**Adley Almeida**

Head of Marketing

Avantis, Inc.  
3500 Hill Valley Drive  
Omaha, NE 68102

2

**Personal Salutation**  
and "The Hook"

Dear Adley,

Two months ago, I hit a goal I never thought I'd reach. I pushed SEO traffic to 20-million monthly views. One year ago, traffic for our four sites—all of which I manage through a team of 20 employees—routed at just 4 million per month. Upper management challenged me to lead the team toward doubling our traffic. We hit that goal in just six months, blowing away our sales revenue forecasts in the process.

I know your main upcoming challenge will be to grow revenue from your new website. With over seven years' experience in SEO and social media marketing, and as someone who is passionate about staying on the leading edge of tech, I'm confident I can repeat the growth I achieved with XYZ as your new Digital Marketing Manager.

In my recent position, I successfully led creative strategy and internal development teams. Specifically, I have:

- Skyrocketed Inbound Marketing ROI by 40%.
- Reduced Cost Per Lead by 25%.
- Boosted Landing Page Conversion Rates by 50%.

What impresses me most about your online marketing strategy is that you've managed to create a self-reliant team aligned with two basic key metrics only: traffic and conversions. This perfectly reflects my core professional values.

4

**Call to Action**

I'm adept at reading Google and user search intent, then translating that to measurable returns. Can we schedule a call to discuss ideas for growing your revenue by 25% in 2019?

5

**Sign-Off**

Thank you for your time. I look forward to hearing from you.

Mary Chao  
402-234-2038  
marychao@gmail.com

3

**Central Paragraphs:**  
Your Offer and Motivation

# Cover Letter Latest Tutorial

**SB Merriam**



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## **Table of Contents Cover Letter Latest Tutorial**

1. Understanding the eBook Cover Letter Latest Tutorial
  - The Rise of Digital Reading Cover Letter Latest Tutorial
  - Advantages of eBooks Over Traditional Books
2. Identifying Cover Letter Latest Tutorial
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Cover Letter Latest Tutorial
  - User-Friendly Interface
4. Exploring eBook Recommendations from Cover Letter Latest Tutorial
  - Personalized Recommendations
  - Cover Letter Latest Tutorial User Reviews and Ratings
  - Cover Letter Latest Tutorial and Bestseller Lists
5. Accessing Cover Letter Latest Tutorial Free and Paid eBooks
  - Cover Letter Latest Tutorial Public Domain eBooks
  - Cover Letter Latest Tutorial eBook Subscription Services
  - Cover Letter Latest Tutorial Budget-Friendly Options

6. Navigating Cover Letter Latest Tutorial eBook Formats
  - ePub, PDF, MOBI, and More
  - Cover Letter Latest Tutorial Compatibility with Devices
  - Cover Letter Latest Tutorial Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Cover Letter Latest Tutorial
  - Highlighting and Note-Taking Cover Letter Latest Tutorial
  - Interactive Elements Cover Letter Latest Tutorial
8. Staying Engaged with Cover Letter Latest Tutorial
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Cover Letter Latest Tutorial
9. Balancing eBooks and Physical Books Cover Letter Latest Tutorial
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Cover Letter Latest Tutorial
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine Cover Letter Latest Tutorial
  - Setting Reading Goals Cover Letter Latest Tutorial
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Cover Letter Latest Tutorial
  - Fact-Checking eBook Content of Cover Letter Latest Tutorial
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
  - Integration of Multimedia Elements

- Interactive and Gamified eBooks

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