

DENVER DAHL

Account Manager

📞 +1 555 555 5555

📍 San Francisco, CA

✉ denver.dahl@example.com

🌐 [linkedin.com/denver-dahl](#)

EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koeppe Inc

📅 2014 - 2015 📍 San Francisco, CA

Koeppe Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A., R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Flood+mobile services in Spain in 2012.
- Achieved 120% Revenue Attainment in H2 (Jan-Jun 2013)
- Increased a French fashion brand PPC revenue by 50% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs	Windows & Mac OS-X	Asana	Salesforce	Agile	CRM Systems	Hubspot
LinkedIn Sales Navigator	Dun & Bradstreet					

LANGUAGES

English	Native	German	Proficient	Greek	Advanced
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Resume Template How To Setup

F Rizvi



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1643 1715 ruler during one of france s most brilliant periods and the symbol of absolute monarchy of

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remains the symbol of absolute monarchy of the classical age he extended france s eastern borders at the expense of the
habsburgs and secured the spanish throne for his grandson

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web signature louis xiv 5 september 1638 1 september 1715 also popularly known as the sun king was the king of france king
of navarre and prince of andorra from 14 may 1643 until his death he was a king for 72 years this was the longest recorded
rule of any european monarch

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king le roi soleil was king of france from 1643 until his death in 1715 his verified reign of 72 years and 110 days is

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as of 1661 he started reforming france in 1667 he invaded the spanish netherlands

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web after 72 years on the throne louis xiv died on 1 september 1715 he was buried in the saint denis basilica and the throne
passed to his great grandson louis xv aged five louis xiv continues to embody the grand siècle synonymous with the splendour
of versailles and the glory of france