

DENVER DAHL

Account Manager

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📍 San Francisco, CA

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🌐 [linkedin.com/denver-dahl](#)

EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koeppe Inc

📅 2014 - 2018 📍 San Francisco, CA

Koeppe Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A., R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Flood+mobile services in Spain in 2012.
- Achieved 120% Revenue Attainment in H2 (Jan-Jun 2013)
- Increased a French fashion brand PPC revenue by 50% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs	Windows & Mac OS-X	Asana	Salesforce	Agile	CRM Systems	Hubspot
LinkedIn Sales Navigator	Dun & Bradstreet					

LANGUAGES

English	Native	German	Proficient	Greek	Advanced
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Resume Template This Month Setup

Genny Cramer, Beth Hurst



Resume Template This Month Setup:

7 Low-Maintenance Income Streams Part-Time to Passive Chris Epicious, 2025-11-28 Conquer Financial Freedom 7 Low Maintenance Passive Income Streams for Busy Professionals Tired of the 9 to 5 grind and endless hustle culture promises that leave you drained Chris Epicious a proven expert in building sustainable wealth introduces *The 7 Low Maintenance Income Streams Part Time to Passive* your essential guide to achieving genuine financial independence without sacrificing your valuable time This isn't a get rich quick fantasy Epicious cuts through the noise offering a practical step by step roadmap specifically designed for busy professionals Discover how to build multiple semi passive income streams that work for you even with a demanding career Are you a busy professional struggling to find time for side hustles that actually pay off This book is your solution Epicious reveals his proven Effort Curve methodology simplifying the transition from initial setup requiring manageable part time effort to truly low maintenance passive income generation You'll learn to leverage your existing skills and time even with limited availability to create a robust and resilient income portfolio Inside you'll discover 7 accessible and scalable low maintenance income streams including Rental Arbitrage Become a landlord without property ownership Dividend Portfolios Build wealth with a set and forget strategy Digital Products Create once sell endlessly for passive revenue Licensing Monetize your expertise on autopilot Virtual Assistant Arbitrage Delegate and profit from a booming industry Small Subscription Services Secure predictable recurring income Micro SaaS Develop software that runs itself This comprehensive guide provides Realistic timelines and effort requirements for each income stream Step by step setup guides tailored for time strapped individuals Essential monthly maintenance checklists for minimal effort Actionable strategies based on the Effort Curve and a machine like approach to income Inspirational case studies of professionals who have achieved significant passive income A 90 Day Implementation Framework to get you started immediately A Self Assessment Quiz to find your ideal income streams The 2 Hour Sunday Setup Routine for maximum efficiency Guidance on building your Income Stream Command Center and mastering time blocking Strategies for scaling your income without burnout A comprehensive first year roadmap with quarter by quarter plans Valuable resources and tools to support your passive income journey Stop letting your income dictate your life *The 7 Low Maintenance Income Streams* empowers you to take control build wealth systematically and achieve your financial freedom goals Chris Epicious's simple profound advice Do the simple Fix your income and achieve your cash flow goals is your key Don't just dream of passive income build it Scroll up and click Buy Now to start your journey to financial independence today [The Weekend Wealth Strategy](#) Karna Raju, *The Weekend Wealth Strategy* is a comprehensive action oriented guide designed for busy professionals parents students and anyone who wants to earn more without sacrificing their primary career or personal life Packed with 50 carefully researched side hustle ideas organized across five strategic categories digital hustles e commerce local service businesses skill based income and passive income streams this book delivers everything you need to start earning an extra 1 000 every month Each

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Competency-Based Resumes Robin Kessler,2004-11-15 Millions of job hunters and employers are frustrated Why aren t they working together more effectively Because employers have changed the job search playing field and too many candidates are using yesterday s strategies Do you want the key to the best jobs with the best employers It s time to play offense instead of defense *Competency Based Resumes* shows today s job candidates a new more targeted way to write resumes to get them back on the same playing field with the best employers and improve their odds of winning the job they want The system an employer uses when filling jobs has changed significantly in the past few years and it is still evolving Rather than simply looking at an applicant s past jobs companies are instead looking at candidate s experiences in certain key areas including measurable work habits and the personal skills known as competencies used to achieve objectives at work *Competency Based Resumes* offers you a new and effective way to create resumes that emphasizes the knowledge skills and abilities that you have and employers need Many sophisticated U S and international organizations are using competency based systems to recruit interview select and promote Corporations such as American Express Coca Cola Sears and MetLife are all looking for specific competencies Creating your own competency based resume will Confirm to the employer that you have the expertise or competencies they are looking for Improve your chances of being selected for interviews for the

position you want Help you to be perceived as being more competitive Enable you to explain sticky areas in your background in a more positive way Most applicants do not know how to apply for jobs based on this new dynamic Few candidates write their resumes so their critical competencies are obvious Competency Based Resumes will move your resume to the top of the pile giving you the edge you need in any job market no matter how competitive *Webmaster Career Starter* Joan Vaughn,1999 Webmaster It s as exciting a career as it sounds And at this point in time it has just about everything going for it Soaring salaries Flexible hours Your choice of locations Work that s out there on the cutting edge of information technology And for the future Opportunities unlimited **Creative Job Search** ,2005 **Creative Job Search** Brian Lambie,2002-11 *Job Searching Online For Dummies* Pam Dixon,2000-01-31 Not just a book of searching sites and sources online this book helps readers use computers and the Internet to make the most out of finding new employment CD contains software necessary for connecting to a selected online service and templates for building an effective online resume College Grad Job Hunter Brian D. Krueger,1995 College students want the facts They don t want to know how job hunting used to be done or how to get a job if you ve been downsized They want to know how to downplay a lack of work experience or the summer they spent flipping burgers how to get references from professors how to succeed at job fairs and how to negotiate a decent salary This book is packed with over 200 different techniques and tactics any one of which will make a significant impact on a job search There are many new and fresh ideas that can be put into immediate action No theory No philosophy Just down to earth information a college grad can use immediately in their job search *Successful Resumes and Interviews* Carl Perrin,Peter Dublin,1993-12-31 Written in an easy to understand format this book provides in depth coverage of the job search process with special emphasis on resume development letter writing and interviewing skills Features job lead analysis shows readers how to evaluate leads and compare them to their own qualifications resume writing material explains how resumes can be effectively developed to secure job interviews letter writing material details how cover letters can be used to enhance resumes hypothetical cases help readers understand the kinds of choices they will have to make in creating their own resumes practical interview tips discuss preparation developing a positive attitude types of interviewers frequently asked questions follow up techniques and more model resumes present various formats as well as resumes for people in different careers and levels of experience ALSO AVAILABLE INSTRUCTOR SUPPLEMENTS CALL CUSTOMER SUPPORT TO ORDER Instructor s Manual ISBN 0 8273 5992 6 **The Career Change Resume** Kim Isaacs,Karen Hofferber,2003 Written by the official resume advisers to Monster com this is the ultimate guide to creating life changing resumes The Career Change Resume helps aspiring career changers reinvent themselves by showing them how to transform their resumes The book includes step by step instructions demonstrating how to craft resumes that open doors to new careers more than 150 sample resumes and cover letters valuable innovative career change tools and strategies and solutions to common problems plaguing career changers **PowerPoint 7.0 for Windows** Margaret Marple,Sharon Anne Fisher-Larson,1999-12

PowerPoint 7 for Windows 95 equips students with the skills they need for success using Microsoft PowerPoint in today's hottest computer operating environment. An extensive array of exercises teaches and challenges students while illustrations of screens and the accompanying icons help them to follow instructions for hands-on practice. Students gain real-world experience by performing many of the same tasks required in business settings. A comprehensive instructional package allows instructors to tailor the program to teaching styles, lab needs, student objectives, and student learning styles.

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Unveiling the Magic of Words: A Review of "**Resume Template This Month Setup**"

In a global defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their power to kindle emotions, provoke contemplation, and ignite transformative change is truly awe-inspiring. Enter the realm of "**Resume Template This Month Setup**," a mesmerizing literary masterpiece penned with a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve in to the book is central themes, examine its distinctive writing style, and assess its profound affect the souls of its readers.

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