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Christian G. Meyer



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Marketing Robert W. Palmatier, Andrew Crecelius, 2025-02-20 An introduction to marketing theory and practice based around Palmatier's acclaimed first principles this textbook provides a global perspective and an abundance of engaging case studies Palmatier's four principles all customers differ all customers change all competitors react all resources are limited provide a framework for understanding the diverse and idiosyncratic world of modern marketing Whether offline or digital B2C or B2B products or services domestic or international the same principles apply This textbook dives headfirst into marketing controversies Unique learning features Marketing Fail and Shades of Grey capture the messy reality of the business world and encourage students to reflect critically on both sides of a debate A focus on application means that a large share of the text is devoted to case studies featuring contemporary organisations such as Beyond Meat Zoom IKEA and the World Health Organization The perfect textbook for introductory modules on the essentials of marketing

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Managerial Economics, International Adaptation William F. Samuelson, Stephen G. Marks, Jay L. Zagorsky, 2022-04-26 Managerial Economics introduces undergraduates MBAs and executives to the complex decision problems today's managers face providing the knowledge and analytical skills required to make informed decisions and prosper in the modern business environment Going beyond the traditional academic approach to teaching economic analysis this comprehensive textbook describes how practicing managers use various economic methods in the real world Each chapter opens with a central managerial problem challenging readers to consider and evaluate possible choices and concludes by reviewing and analyzing the decision through the lens of the concepts introduced in the chapter Extensively updated throughout this International Adaptation makes use of new central managerial problems and case studies from across the world to discuss the foundational principles of managerial economics illustrate key concepts and strengthen students critical thinking skills Favoring practical skills development over complicated theoretical discussion the book includes mini problems and spreadsheet problems that reinforce students quantitative understanding without overwhelming them with an excessive amount of mathematics

The Wall Street Journal, 2009

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you draw outsized profits even in volatile markets Stock Market Rules Fourth Edition analyzes 50 maxims to show you which ones work which ones used to work but don't anymore and which ones are and always have been dangerously wrong Examples include RULE 6 It's Always a Bull Market There will always be a long term buying bias to the stock market because if there isn't the market will cease to exist Sheimo writes RULE 22 Buy the Stock That Splits After explaining the mechanics of a stock split and reviewing post split behavior of specific stocks Sheimo determines that a split alone is no reason to buy a stock RULE 48 There's Always a Santa Claus Rally There is a repetitive tendency of the stock market to rally between the months of November and December Sheimo says An investor can take advantage of such rallies Stock Market Rules provides market proven techniques and insights that will dramatically improve your investing knowledge confidence and results

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